OMB No.: 3048-0003
5/31/2028

EXIM Bank Date Received:

EXPORT-IMPORT BANK OF THE UNITED STATES

APPLICATION FOR EXPORT WORKING CAPITAL GUARANTEE

APPLICATION INSTRUCTIONS

PART A. PRINCIPAL PARTIES

1. Borrower/Exporter. Complete this section with information on the individual or corporate borrower. Provide the primary North American Industrial Classification System (NAICS) number of the borrower, rather than the product being exported.

2. Borrower's Management. Complete this section for each proprietor, partner, officer, director or other individual owning 20% or more of the borrower, including parent companies. 100% of ownership must be shown. The following are considered "Associates" of the borrower: a. for a sole proprietorship, the sole proprietor; b. for a partnership, all general partners and all limited partners owning 20% or more of the equity of the firm; c. for a corporation, all owners of 20% or more of the corporation and each officer and director; d. for limited liability companies (LLCs), all members owning 20% or more of the company, each officer, director, and managing member; d. any person hired by the business to manage day-to-day operations. All Associates must be shown.

3. Borrower's Affiliate(s). Provide information about all of the Borrower's Affiliates, including owners if Company(ies), and entities with common ownership. See 13 CFR 121.103, 13 CFR 121.107, 13 CFR 121.301, SBA Guidelines and SBA Small Business Compliance Guide: Size and Affiliation.

4. Personal and/or Corporate Guarantor(s). List all individuals and entities that will guarantee repayment of the loan. The personal guarantee of the owner(s) is required in most cases.

5. Lender. Provide information about the Lender.

PART B. INFORMATION ABOUT THE TRANSACTION

Provide type of loan requested, the loan amount, and term and answer all questions in Part B. (See also Checklist item 2 below.)

PART C. CERTIFICATIONS

This section must be signed by an authorized representative of the borrower, each guarantor, and the Lender ("Applicants".)

CHECKLIST OF INFORMATION TO BE ATTACHED FOR NON-DELEGATED AUTHORITY TRANSACTIONS

BACKGROUND	**YES**	**N/A**
1. Brief resume of the principals and key employees; history of business; copy of business plan, if available; identify whether sole proprietorship, general partnership, limited liability company (LLC), corporation and/or subchapter-S corporation.		
2. Explanation of use of proceeds and benefits of the loan guarantee, including details of the underlying transaction(s) for which the loan is needed, including country(s) where the buyers are located.		
TRANSACTION	**YES**	**N/A**
3. Attach product literature. If applicable, attach description of items if they are nuclear, military, environmental, on the U.S. Munitions Control List, or require an export license.		
4. Copy of letter of credit and/or copy of buyer's order/contract, if required.		
5. Export credit insurance-related material (policy, application, buyer credit limit), if required.		
6. Copy of export license, if required.		
FINANCIAL INFORMATION	**YES**	**N/A**
7. Business financial statements (Balance Sheet, Income Statement, statement of Cash Flows) for the last three years, if applicable, supported by the most recent Federal income tax return for the business.		
8. Current financial statement (interim) dated within 120 days of the date of the application filing.		
9. Aging of accounts receivable and accounts payable, as of the same date as #8 above, if required.		
10. All Affiliated Companies – Business Financial Statements (Balance Sheet, Income Statement, Aging of Accounts Receivable and Accounts Payable) for the last completed fiscal year end, as well as current statements no older than 120 days from the date of application filing. In addition, submit signed Federal income tax returns for the last fiscal year end or an extension form if not filed after the due date. **Important Requirement – Submit a combined or consolidated financial statement for the current period as well as the last fiscal year end (combining all affiliated companies), eliminating any inter-company transactions (sales, receivables, payables, etc.).**		
11. Signed **joint** personal financial statement(s) of each major shareholder(s)/partner(s), owner(s), of the company (with 20% or greater ownership, including assets and liabilities of both spouses) and their most recent Federal income tax return (not required for venture capital partners). **Please redact Social Security numbers.**		
12. Estimate of monthly cash flow for the terms of the loan, highlighting the proposed export transaction.		
13. Description of type and value of proposed collateral to support the loan (company assets/export product, i.e., inventory, accounts receivable, other).		
14. Attach credit memorandum prepared by the Lender. Also attach D&B Report and Personal Credit Reports on Principals and Guarantors.		
15. Nonrefundable $100 application fee by check, or money order or wire transfer, made out to the EXIM Bank.		

PART A. PRINCIPAL PARTIES

1. **Borrower/Exporter**	New to EXIM Bank? ☐ Yes ☐ No			
Company Name	Dba/			
	New to Export? No. of Years Exporting	Date Business Established		
Telephone No.	Website Address	D&B No.	EIN No.	
Name and Title of Contact Person		E-mail Address		
Address (No P.O. Boxes)	County of Business	City	State	Zip+4
Gross Annual Sales Last Year:	No. of Full-Time Employees:	NAICS No.:	Small Business Concern per SBA Guidelines: ☐ Yes ☐ No	Alternative Small Business Concern per SBA Guidelines: ☐ Yes ☐ No

*Is the Borrower a minority-owned business?	☐ Yes	☐ No	☐ Decline to Answer
*Is the Borrower a women-owned business?	☐ Yes	☐ No	☐ Decline to Answer
*Is the Borrower a veteran-owned business?	☐ Yes	☐ No	☐ Decline to Answer
*Is the Borrower a disability-owned business?	☐ Yes	☐ No	☐ Decline to Answer

*Race and/or Ethnicity (Select all that apply):

☐ American Indian or Alaskan Native ☐ Asian ☐ Black or African American ☐ Hispanic or Latino

☐ Middle Eastern or North African ☐ Native Hawaiian or Pacific Islander ☐ White ☐ Decline to Answer

2. **Borrower's Management** (Proprietors, partners, officers, directors and holders of all outstanding stock or other ownership interests, including parent companies. 100% of ownership of Borrower must be shown. Attach separate sheet if necessary.)

*Sex/race/ethnicity/veteran data is collected for program reporting purposes only. It has no bearing on credit decision. Disclosure is voluntary.

a) Name (Company, or last, first, middle initial)	% owned	*Sex ☐ M ☐ F
Title/Management Position/Point of Contact	E-mail Address	
Website Address (if applicable)	Complete Address	

Race and/or Ethnicity (Select all that apply):

Ethnicity*

☐ American Indian or Alaskan Native
☐ Asian
☐ Black or African American
☐ Hispanic or Latino
☐ Middle Eastern or North African
☐ Native Hawaiian or Pacific Islander
☐ White
☐ Decline to answer

Military Service Status* ☐ Non- Veteran ☐ Veteran ☐ Service Disabled Veteran

b) Name (Company, or last, first, middle initial)	% owned	*Sex ☐ M ☐ F
Title/Management Position/Point of Contact	E-mail Address	
Website Address (if applicable)	Complete Address	

Race and/or Ethnicity (Select all that apply):

Ethnicity*

☐ American Indian or Alaskan Native
☐ Asian
☐ Black or African American
☐ Hispanic or Latino
☐ Middle Eastern or North African
☐ Native Hawaiian or Pacific Islander
☐ White
☐ Decline to answer

Military Service Status* ☐ Non-Veteran ☐ Veteran ☐ Service Disabled Veteran

c) Name (Company, or last, first, middle initial)	% owned	*Sex ☐ M ☐ F
Title/Management Position/Point of Contact	E-mail Address	
Website Address (if applicable)	Complete Address	

Race and/or Ethnicity (Select all that apply):

Ethnicity*

☐ American Indian or Alaskan Native
☐ Asian
☐ Black or African American
☐ Hispanic or Latino
☐ Middle Eastern or North African
☐ Native Hawaiian or Pacific Islander
☐ White
☐ Decline to answer

Military Service Status* ☐ Non-Veteran ☐ Veteran ☐ Service Disabled Veteran

3. **Borrower's Affiliate(s)** If more than one affiliate, please attach separate sheet.				
Company Name				
Telephone No.	Website Address	D&B No.	Federal ID No.	
Name and Title of Contact Person		E-mail Address		
Street Address (No P.O. Boxes)	County of Business	City	State	Zip+4
Number of Employees for Each Affiliate	Annual Sales	Describe Nature of Affiliation		

4. **Personal and/or Corporate Guarantor(s)** Please attach separate sheet if there are more guarantors.			
a) Name (Company, or last, first, middle initial)		Federal ID No. (if applicable)	
Years in Business (if applicable)		Telephone No.	
Street Address	County of Business	State	
E-mail Address and/or Website Address	City	Zip+4	
Describe Nature of Affiliation with Borrower			
b) Name (Company, or last, first middle initial)		Federal ID No. (if applicable)	
Years in Business (if applicable)		Telephone No.	
Street Address	County of Business	State	
E-mail Address and/or Website Address	City	Zip+4	
Describe Nature of Affiliation with Borrower			

c) Name (Company, or last, first middle initial)		Federal ID No. (if applicable)
Years in Business (if applicable)		Telephone No.
Street Address	County of Business	State
E-mail Address and/or Website Address	City	Zip+4
Describe Nature of Affiliation with Borrower		

5. Lender

Lender Name	EIN No.	New to EXIM? ☐ Yes ☐ No (If new to EXIM, submit annual report)
Name and Title of Contact Person (last, first middle initial)	Telephone No.	Unique Entity ID (UEI No.)
Street Address	City	
State	Zip+4	E-mail Address

PART B. INFORMATION ABOUT THIS TRANSACTION

1. Loan Information

Loan Amount:	Term of Loan: ☐ 6 months ☐ 1 year ☐ 2 years ☐ 3 years ☐ 4 years ☐ 5 years ☐ Other: (specify)
Type of Loan: ☐ Revolving ☐ Transaction Specific ☐ Transaction Specific Revolving ☐ Fast Track ☐ Supply Chain	Renewal? ☐ Yes ☐ No If yes, maximum amount of existing Loan Facility: If yes, amount currently outstanding:
Interest Rate to be charged (% per annum):	Other Fees or Charges (please enter type and amount):

If Interest Rate is to be Variable:

Adjustment Period: Base Rate: Base Rate Source: Spread:

Were you assisted by a Regional Export Promotion Program (REPP) partner or a Small Business Development Center? If Yes, please identify: ☐ Yes ☐ No

Name	Telephone No.	Website Address	
Street Address	City	State	Zip + 4
Name and Title of Contact Person		Email Address	

2. Transaction Information

Products (Goods and/or Services) to be exported (description):

Principle Countries of Export (please identify the top 3 countries):	Estimated Total Export Sales per annum to be supported by this loan: U.S. Content Percentage:
Please estimate the number of jobs to be supported by this Loan: No. of existing jobs maintained:	No. of additional jobs created:
Are Performance Guarantees or Standby LCs to be issued under this Loan: ☐ Yes ☐ No	Percentage of Loan to be utilized for Performance Guarantees: %
Will Local Costs be included under this Loan? (Costs incurred in the buyer's country (i.e. local delivery, installation, taxes) eligible for EXIM cover, provided that: U.S. content requirements are met; included within the contracts; do not exceed 15% of export contract; and no local goods are included.) ☐ Yes ☐ No	If Yes, what is the USD amount and/or percentage of Local Costs in each invoice or contract? $_____ _____% What is the nature of Local Costs to be supported?

3. Please answer the following questions about the "export items" to be exported from the U.S.

a. Military – Is the buyer or the end user of the export items associated in any way with the military? Are the items to be used by the military, or are they defense articles, or do they have a military application? If yes, please attach a description of the buyer or items as applicable and contact EXIM Bank for approval. ☐ Yes ☐ No

b. Nuclear – Are the export items to be used in the construction, alteration, operation, or maintenance of the nuclear power, enrichment, reprocessing, research, heavy water production facilities, nuclear fuel reloads, radioisotopes for medical and other use, or the handling, treatment, transportation, or storage of radioactive waste? If yes, please attach a description of the items, and contact EXIM Bank for approval. ☐ Yes ☐ No

c. Environmental – Are the export items to be used for an environmental project or do they have a perceptible environmental benefit? If yes, please attach a description of the items and identify the sector in which the items are to be used, or the sector of the project. If related to a specific project, identify the project and project location. ☐ Yes ☐ No

d. Munitions – Are the export items on the U.S. Munitions Control List (Part 121 of Title 22 of the Code of Federal Regulations), or do they require a validated export license from the Bureau of Export Administration? If yes, please attach a description of the items and contact EXIM Bank for approval. If uncertain whether a validated export license is required, written verification from the appropriate licensing agency may be required before loan approval. ☐ Yes ☐ No

4. China and Transformational Exports Program (CTEP)

Check one or both applicable boxes below if either (a) the export items face export subsidies established by the People's Republic of China (PRC) or other countries that might be designated as "covered countries" by the U.S. Secretary of the Treasury; and/or (b) the export items qualify as one or more of the 10 Transformational Export Areas designated by Congress as necessary to advance the comparative leadership of the U.S.:

- Artificial Intelligence
- Biotechnology
- Biomedical sciences
- Wireless communications equipment
- Quantum computing
- Renewable energy, energy efficiency, & energy storage
- Semiconductor and semiconductor machinery manufacturing
- Emerging financial technologies
- Water treatment and sanitation
- High-performance computing
- Associated services necessary for use of any of the foregoing exports

If either is checked, provide an explanation via attachment.

☐ Face export subsidies established by the PRC or other covered countries

☐ Transformational Export Area

PART C. CERTIFICATIONS

Please sign duplicates of Part C for each Borrower and each Lender.

1. Certifications and Signature

Please refer to the "Standard Certifications and Covenants for EXIM Bank Applications" set forth in Form EIB18-cn, posted on the EXIM Bank website at [https://www.exim.gov/sites/default/files/forms/eib18-cn.pdf] (the "Standard Certifications"). **THE STANDARD CERTIFICATIONS ARE INCORPORATED INTO THIS APPLICATION AS IF FULLY AND DIRECTLY SET FORTH HEREIN**. When signing this application in the space provided below, the undersigned authorized officer signing on the applicant's behalf certifies and represents that he or she is fully authorized to sign on the applicant's behalf, and that **HE OR SHE HAS READ** the Standard Certifications referenced above **AND IS CERTIFYING AND COVENANTING**, as appropriate, to all of the certifications, acknowledgements and covenants set forth in the Standard Certifications.

Applicant further certifies that the representations made and the facts stated in this application and its attachments **are true and Applicant has not misrepresented or omitted any material facts**. Applicant further covenants that if any statement set forth in this application or in the Standard Certifications, becomes untrue, or is discovered to have been untrue when made, Applicant will promptly inform EXIM Bank of all such changes or discoveries. Applicant further understands that in accepting or approving this application, EXIM Bank is relying upon Applicant's statements set forth in the application and in the Standard Certifications, and all statements and certifications to EXIM Bank are subject to the penalties for false or misleading statements to the U.S. Government (18 USC § 1001, et. seq.).

I,_____, do hereby certify that I am the duly appointed and qualified_____of _____[Name of Applicant] and that as such I am authorized to execute this application on behalf of_____[Name of Applicant].

In witness whereof, I have hereunto signed my name this_____day of_____, 202_.

Borrower:

Name of Borrower	Name and Title of Authorized Representative (Print)

Signature Date

I,_____, do hereby certify that I am the duly appointed and qualified_____of _____[Name of Applicant] and that as such I am authorized to execute this application on behalf of _____[Name of Applicant].

In witness whereof, I have hereunto signed my name this_____day of_____, 202_.

Lender:

Name of Lender	Name and Title of Authorized Representative (Print)

Signature Date

2. Guarantor and Additional Borrower Representations and Certifications

The undersigned, each as authorized representative of the Borrower and the Guarantor(s) (respectively) and on its behalf, each independently make the following certifications:

ALL QUESTIONS MUST BE ANSWERED AND ARE SUBJECT TO VERIFICATION. (If any answer to any of these questions below, except for "g", is "yes," provide complete information separately.)

	Borrower/Associate(s) of Borrower		Guarantor(s)	
a. Are there any pending or threatened liens, tax liens judgments or material litigation against the:	☐ Yes	☐ No	☐ Yes	☐ No
b. Has the Borrower or its Associates(s), or the Guarantor(s) ever filed for protection under U.S. bankruptcy laws? Has either had an involuntary bankruptcy petition filed against it?	☐ Yes	☐ No	☐ Yes	☐ No
c. Has the Borrower or its Associates(s) or its affiliates, or the Guarantor(s) ever previously requested U.S. Government financing? (This includes student loans and disaster loans.)	☐ Yes	☐ No	☐ Yes	☐ No
If yes to c., is any of the financing currently delinquent?	☐ Yes	☐ No	☐ Yes	☐ No
If yes to c., did any of this financing ever default and cause a loss to the Government?	☐ Yes	☐ No	☐ Yes	☐ No
d.1. Is the Borrower or any of its Associates or the Guarantor(s) presently subject to an indictment, criminal information, arraignment, or other means by which formal charges are brought in any jurisdiction?	☐ Yes	☐ No	☐ Yes	☐ No
d.2. Has the Borrower or any of its Associates or the Guarantor(s) been arrested in the past six months for any criminal offense?	☐ Yes	☐ No	☐ Yes	☐ No
d.3. For any criminal offense (other than a minor vehicle violation) has the Borrower or any of its Associates or the Guarantor(s) : 1) been convicted; 2) plead guilty; 3) plead nolo contendere; 4) been placed on pretrial diversion; 5) or been placed on any form of parole or probation (including probation before judgment)?	☐ Yes	☐ No	☐ Yes	☐ No
e. Is the Borrower, any of its Associates, or the Guarantor(s) presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency?	☐ Yes	☐ No	☐ Yes	☐ No
f. Is any 50% or more owner of the Borrower more than 60 days delinquent on any obligation to pay child support arising under an administrative order, court order, repayment agreement between the holder and a custodial parent, or repayment agreement between the holder and a state agency providing child support enforcement services?	☐ Yes	☐ No	☐ Yes	☐ No
g. Are the Borrower and all of its Associates and Guarantors U.S. Citizens? If no: Are the non-U.S. citizens lawful permanent resident aliens? ☐ Yes Provide alien registration #(s) ☐ No	☐ Yes	☐ No	☐ Yes	☐ No

3. Certifications and Signature

Please refer to the "Standard Certifications and Covenants for EXIM Bank Applications" set forth in Form EIB18-cn, posted on the EXIM Bank website at [https://www.exim.gov/sites/default/files/forms/eib18-cn.pdf] (the "Standard Certifications"). **THE STANDARD CERTIFICATIONS ARE INCORPORATED INTO THIS APPLICATION AS IF FULLY AND DIRECTLY SET FORTH HEREIN**. When signing this application in the space provided below, the undersigned authorized officer signing on the applicant's behalf certifies and represents that he or she is fully authorized to sign on the applicant's behalf, and that **HE OR SHE HAS READ** the Standard Certifications referenced above **AND IS CERTIFYING AND COVENANTING**, as appropriate, to all of the certifications, acknowledgements and covenants set forth in the Standard Certifications.

Applicant further certifies that the representations made and the facts stated in this application and its attachments **are true and Applicant has not misrepresented or omitted any material facts**. Applicant further covenants that if any statement set forth in this application or in the Standard Certifications, becomes untrue, or is discovered to have been untrue when made, Applicant will promptly inform EXIM Bank of all such changes or discoveries. Applicant further understands that in accepting or approving this application, EXIM Bank is relying upon Applicant's statements set forth in the application and in the Standard Certifications, and all statements and certifications to EXIM Bank are subject to the penalties for false or misleading statements to the U.S. Government (18 USC § 1001, et. seq.).

I,_____, do hereby certify that I am the duly appointed and qualified_____of _____[Name of Applicant] and that as such I am authorized to execute this application on behalf of _____[Name of Applicant].

In witness whereof, I have hereunto signed my name this_____day of_____, 202_.

Borrower:

Name of Borrower	Name and Title of Authorized Representative (Print)

Signature	Date

I,_____, do hereby certify that I am the duly appointed and qualified_____of_____ [Name of Applicant] and that as such I am authorized to execute this application on behalf of_____[Name of Applicant].

In witness whereof, I have hereunto signed my name this_____day of_____, 202_.

Guarantor:

Name of Guarantor	Name and Title of Authorized Representative (Print)

Signature	Date

NOTICE TO APPLICANTS

The applicant is hereby notified that information requested by this application is done so under authority of the Export-Import Bank Act of 1945, as amended (12 USC 635 et. seq.); provision of this information is mandatory and failure to provide the requested information may result in EXIM Bank being unable to determine eligibility for support. If any of the information provided in this application changes in any material way or if any of the certifications made herein become untrue, the applicant must promptly inform EXIM Bank of such changes. The information provided will be reviewed to determine the participants' ability to perform and pay under the transaction referenced in this application. EXIM Bank may not require the information and applicants are not required to provide information requested in this application unless a currently valid OMB control number is displayed on this form (see upper right of each page). EXIM Bank reserves the right to decline to process or to discontinue processing of an application.

Paperwork Reduction Act Statement: We estimate that it will take you about 2 hours to complete this form. This includes the time it will take to read the instructions, gather the necessary facts and fill out the form. However, you are not required to provide information requested unless a valid OMB control number is displayed on the form. If you have comments or suggestions regarding the above estimate or ways to simplify this form, forward correspondence to EXIM Bank and the Office of Management and Budget, Paperwork Reduction Project, OMB # 3048-0013 Washington, D.C. 20503.