



For an Applicant located in the United States, items marked with an asterisk (\*) are required fields.

\*Woman-owned business: Yes\_\_\_ No\_\_\_ Decline to Answer \_\_\_  
\*Minority-owned business: Yes\_\_\_ No\_\_\_ Decline to Answer \_\_\_  
\*Veteran-owned business: Yes\_\_\_ No\_\_\_ Decline to Answer \_\_\_  
\*Disability-owned business: Yes\_\_\_ No\_\_\_ Decline to Answer \_\_\_

\*Race (One or more boxes may be selected.):

American Indian or Alaskan Native \_\_\_ Asian\_\_\_ Black or African American \_\_\_ Hispanic or Latino\_\_\_  
Middle Eastern or North African \_\_\_ Native Hawaiian or Pacific Islander \_\_\_ White\_\_\_ Decline to Answer \_\_\_

**Exporter:** The "exporter" is the company which is contracting with the Buyer for the sale of the U.S. goods and/or services. \_\_\_ Check if the exporter is the applicant. Otherwise, complete the information below for each exporter including any ancillary service providers. For more information about ancillary services visit:

<https://www.exim.gov/solutions/loan-guarantee/ancillary-services>

\*Exporter Name: \_\_\_\_\_

Tradestyle: \_\_\_\_\_

\*Business Address: \_\_\_\_\_

\*City: \_\_\_\_\_ \*State: \_\_\_\_\_ \*Zip/Postal Code: \_\_\_\_\_ \*Country: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Position Title: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Duns No. \_\_\_\_\_ Taxpayer ID No. \_\_\_\_\_

\*Corporate Ownership: \_\_\_\_\_

\*Does the Exporter have any affiliates<sup>2</sup>? Yes \_\_\_ No \_\_\_ \*Primary Industry NAICS<sup>3</sup>: \_\_\_\_\_

\*Total Number of Employees: \_\_\_\_\_ \* Annual Sales Volume: \_\_\_\_\_

For an Exporter located in the United States, items marked with an asterisk (\*) are required fields.

\*Woman-owned business: Yes\_\_\_ No\_\_\_ Decline to Answer \_\_\_  
\*Minority-owned business: Yes\_\_\_ No\_\_\_ Decline to Answer \_\_\_  
\*Veteran-owned business: Yes\_\_\_ No\_\_\_ Decline to Answer \_\_\_  
\*Disability-owned business: Yes\_\_\_ No\_\_\_ Decline to Answer \_\_\_

\*Race (One or more boxes may be selected.):

American Indian or Alaskan Native \_\_\_ Asian\_\_\_ Black or African American \_\_\_ Hispanic or Latino\_\_\_  
Middle Eastern or North African \_\_\_ Native Hawaiian or Pacific Islander \_\_\_ White\_\_\_ Decline to Answer \_\_\_

How many years has the Exporter been in commercial operations? \_\_\_\_\_

Does the Exporter have experience with transactions of similar size, scope and complexity? Explain below:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

<sup>2</sup> Affiliations exist when one individual or entity controls or has the power to control another or when a third party or parties control or have the power to control both. Factors such as common ownership, common management, previous relationships with or ties to another entity, and contractual relationships may cause affiliation. The complete definition of 'affiliation' is found at 13 C.F.R. § 121.103.

<sup>3</sup> A company's Primary Industry NAICS code is the NAICS that accounts for the largest share of sales for the most recently completed fiscal year. The full definition of "primary industry" is set forth at 13 C.F.R. § 121.107.

**Supplier.** The "supplier" is the U.S. company which manufactures the goods and/or performs the services to be exported. \_\_\_ Check if the Supplier is also the Exporter. Otherwise, complete the information below for each exporter including any ancillary service providers. \_\_\_ Check if the Supplier is not determined. If neither applies, attach the same information for the primary supplier as requested above for the Exporter.

\*Supplier Name: \_\_\_\_\_

Tradestyle: \_\_\_\_\_

\*Business Address: \_\_\_\_\_

\*City: \_\_\_\_\_ \*State: \_\_\_\_\_ \*Zip/Postal Code: \_\_\_\_\_ \*Country: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Position Title: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Duns No. \_\_\_\_\_ Taxpayer ID No. \_\_\_\_\_

\*Corporate Ownership: \_\_\_\_\_

\*Does the Exporter have any affiliates<sup>2</sup>? Yes \_\_\_ No \_\_\_ \*Primary Industry NAICS<sup>3</sup>: \_\_\_\_\_

\*Total Number of Employees: \_\_\_\_\_ \* Annual Sales Volume: \_\_\_\_\_

How many years has the Supplier been in commercial operations? \_\_\_\_\_

Does the Supplier have experience with transactions of similar size, scope and complexity? Explain below:

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

For a Supplier located in the United States, items marked with an asterisk (\*) are required fields.

\*Woman-owned business: Yes \_\_\_ No \_\_\_ Decline to Answer \_\_\_

\*Minority-owned business: Yes \_\_\_ No \_\_\_ Decline to Answer \_\_\_

\*Veteran-owned business: Yes \_\_\_ No \_\_\_ Decline to Answer \_\_\_

\*Disability-owned business: Yes \_\_\_ No \_\_\_ Decline to Answer \_\_\_

\*Race (One or more boxes may be selected.):

American Indian or Alaskan Native \_\_\_ Asian \_\_\_ Black or African American \_\_\_ Hispanic or Latino \_\_\_

Middle Eastern or North African \_\_\_ Native Hawaiian or Pacific Islander \_\_\_ White \_\_\_ Decline to Answer \_\_\_

**Borrower or Lessee:** The borrower is the entity that agrees to repay the loan. The lessee is the entity that agrees to lease the goods and services from the lessor and pay rent under a finance lease. \_\_\_ Check if the borrower is the applicant. If not, complete the information below.

\*Borrower/Lessee Name: \_\_\_\_\_

\*Business Address: \_\_\_\_\_

\*City: \_\_\_\_\_ \*State: \_\_\_\_\_ \*Zip/Postal Code: \_\_\_\_\_ \*Country: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Position Title: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Duns No. \_\_\_\_\_ UEI No.<sup>1</sup> \_\_\_\_\_ Taxpayer ID No. \_\_\_\_\_

For a borrower located in the United States, items marked with an asterisk (\*) are required fields.

\*Woman-owned business: Yes \_\_\_ No \_\_\_ Decline to Answer \_\_\_

\*Minority-owned business: Yes \_\_\_ No \_\_\_ Decline to Answer \_\_\_

\*Veteran-owned business: Yes \_\_\_ No \_\_\_ Decline to Answer \_\_\_

\*Disability-owned business: Yes \_\_\_ No \_\_\_ Decline to Answer \_\_\_

\*Race (One or more boxes may be selected.):

American Indian or Alaskan Native \_\_\_ Asian \_\_\_ Black or African American \_\_\_ Hispanic or Latino \_\_\_  
Middle Eastern or North African \_\_\_ Native Hawaiian or Pacific Islander \_\_\_ White \_\_\_ Decline to Answer \_\_\_

**Guarantor:** The guarantor is the person or entity that agrees to repay the credit if the borrower or lessee does not. Refer to the Medium-Term Credit Standards (at <http://www.exim.gov/tools/credit-standards.cfm>) to determine in what situations personal or corporate guarantors are required for medium-term transactions.

Complete the information below for each guarantor if a guarantor is offered or required.

Check to indicate: \_\_\_ There is no guarantor \_\_\_ Guarantor is an individual \_\_\_ Guarantor is a financial institution

\_\_\_ Guarantor is a corporation. Complete the information below for each guarantor if a guarantor is offered or required.

\*Guarantor Name: \_\_\_\_\_

\*Business Address: \_\_\_\_\_

\*City: \_\_\_\_\_ \*State: \_\_\_\_\_ \*Zip/Postal Code: \_\_\_\_\_ \*Country: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Position Title: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

**Buyer:** The buyer is the entity that contracts with the exporter for the purchase of the U.S. goods and services. Check if the buyer is also the \_\_\_ borrower/lessee or lessor or \_\_\_ guarantor. Otherwise complete the information below.

\*Buyer Name: \_\_\_\_\_

\*Business Address: \_\_\_\_\_

\*City: \_\_\_\_\_ \*State: \_\_\_\_\_ \*Zip/Postal Code: \_\_\_\_\_ \*Country: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Position Title: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

**Primary Source of Repayment (PSOR).** The PSOR is the entity whose financial statements form the basis of EXIM's evaluation of reasonable assurance of repayment. For this transaction, indicate whether the PSOR is: \_\_\_ buyer or \_\_\_ guarantor or \_\_\_ business combination (e.g., the consolidated or combined financial statement of the buyer and one or more corporate guarantors or controlling sponsor(s).) If business combination, indicate which entities comprise the combination:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Is the PSOR a financial institution? Yes \_\_\_ No \_\_\_

The risk category of the PSOR: Sovereign \_\_\_ Public Non-sovereign \_\_\_ Private \_\_\_

Does the PSOR have a bond rating? Yes \_\_\_ No \_\_\_ If yes, indicate the name(s) of the rating agency, rating, and the date of rating:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**End-user.** The end-user is the foreign entity that uses the U.S. goods and services. Check if the end-user is also the \_\_\_ borrower or \_\_\_ guarantor or \_\_\_ buyer or \_\_\_ PSOR. Otherwise, complete the information below.

\*End-user Name: \_\_\_\_\_

\*Business Address: \_\_\_\_\_

\*City: \_\_\_\_\_ \*State: \_\_\_\_\_ \*Zip/Postal Code: \_\_\_\_\_ \*Country: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Position Title: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

**Lender/Lessor.** The lender is the company that extends the EXIM guaranteed loan to the borrower. The Lessor is the company that extends the EXIM guaranteed finance lease to the Lessee. If the application is for a guaranteed loan, check if the lender is also the \_\_\_ applicant or otherwise, complete the information below. If a direct loan is being requested, complete for Lessor, if applicable.

\*Lender/Lessor Name: \_\_\_\_\_  
 \*Business Address: \_\_\_\_\_  
 \*City: \_\_\_\_\_ \*State: \_\_\_\_\_ \*Zip/Postal Code: \_\_\_\_\_ \*Country: \_\_\_\_\_  
 Contact Person: \_\_\_\_\_ Position Title: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Email: \_\_\_\_\_  
 Duns No. \_\_\_\_\_ UEI No.<sup>1</sup> \_\_\_\_\_ MGA No.: \_\_\_\_\_

**Agent.** An agent is a business entity or individual, usually located in the country of the borrower or buyer, who has assisted in the sourcing, packaging, and/or preparation of a request for support from EXIM, and who will receive compensation in some form for their services. Is an agent involved in the transaction? Yes \_\_\_ No \_\_\_  
 If yes, complete the information below.

\*Agent Name: \_\_\_\_\_  
 \*Business Address: \_\_\_\_\_  
 \*City: \_\_\_\_\_ \*State: \_\_\_\_\_ \*Zip/Postal Code: \_\_\_\_\_ \*Country: \_\_\_\_\_  
 Contact Person: \_\_\_\_\_ Position Title: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Email: \_\_\_\_\_

**Broker.** \_\_\_ Check if there is no broker

\*Lender/Lessor Name: \_\_\_\_\_  
 \*Business Address: \_\_\_\_\_  
 \*City: \_\_\_\_\_ \*State: \_\_\_\_\_ \*Zip/Postal Code: \_\_\_\_\_ \*Country: \_\_\_\_\_  
 Contact Person: \_\_\_\_\_ Position Title: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Email: \_\_\_\_\_  
 Duns No. \_\_\_\_\_

**SPECIAL FEATURES REQUESTED**

Check the box(es) for the coverage(s) that apply to the transaction. View the fact sheets describing the coverage on EXIM’s website as noted below. Complete and attach the **Required** forms.

\_\_\_ Co-financing with a Foreign Export Credit Agency: **Required:** [Attachment H \(Form EIB 22-09\): Co-financing with Foreign Export Credit Agency](#). For more information: [Co-Financing | EXIM.GOV](#)

\_\_\_ Domestic Finance: **Required:** [Attachment F \(Form EIB 95-10f\): Foreign and Domestic Project Finance](#) and **Required:** [Attachment I \(Form EIB 22-05\): Domestic Finance Transactions](#). For more information: [Make More in America Initiative | EXIM.GOV](#)

\_\_\_ Environmental and Social Screening: **Required:** [Attachment B \(Form EIB 95-10b\): Environmental Screening Document](#)

\_\_\_ Foreign Dealer Support: **Required:** [Attachment C \(Form EIB 22-03\) Supplemental Information Requirements for Foreign Dealer Support](#)

\_\_\_ Pre-Export Payment Questionnaire: **Required:** [Attachment J \(Form EIB 22-02\): Pre-Export Payments Questionnaire](#). For more information: [Pre-Export Payments | EXIM.GOV](#)

\_\_\_ Structured or Corporate Finance: **Required:** [Attachment G \(Form EIB 95-10g\): Credit Information](#). For more information: <https://www.exim.gov/solutions/project-and-structured-finance/structured-finance-for-small-projects>

\_\_\_ Used Equipment: **Required:** [Attachment E \(Form EIB 22-08\): Used Equipment Questionnaire](#). For more information: [Used Equipment | EXIM.GOV](#)

\_\_\_ Ancillary Service Fees: For more information: [Ancillary Services | EXIM.GOV](#)

\_\_\_ China and Transformational Exports Program (CTEP): For more information: [CTEP | EXIM.GOV](#)

\_\_\_ Engineering Multiplier Program (EMP): For more information: [Engineering Multiplier Program \(EMP\) | EXIM.GOV](#)

- Environmental Exports Program: For more information: [Environmentally Beneficial Exports | EXIM.GOV](#)
- Finance Lease Structure: For more information: [Finance Lease Structure | EXIM.GOV](#)
- Foreign Currency Guarantee: For more information: [Foreign Currency Guarantee | EXIM.GOV](#)
- Local Cost Support: For more information: [Local Cost | EXIM.GOV](#)
- Military/Security/Police: For more information: [Military | EXIM.GOV](#) and [Security Forces Sales | EXIM.GOV](#)
- Supply Chain Resiliency Initiative (SCRI): For more information: [Supply Chain Resiliency Initiative | EXIM.GOV](#)
- Other (please specify): \_\_\_\_\_

**CHINA AND TRANSFORMATIONAL EXPORTS PROGRAM (CTEP)**

Check one or both applicable Section 402 boxes, as appropriate, if (a) the items to be exported from the U.S. face export subsidies from competing goods and/or services financed by the People’s Republic of China (PRC) or by other countries (as designated by the U.S. Secretary of the Treasury)<sup>4</sup>; and/or (b) the export items qualify as one or more of the Transformational Export Areas designated by Congress, as necessary to advance the comparative leadership of the U.S. which include:

- Section 402(A) – Your export is facing competition from an entity backed by the People’s Republic of China (PRC) or other covered countries.
- Section 402(B) – Value of your export largely consists of equipment or services (Export Value) that fall into and/or will the foreign buyer use of the export (Buyer End Use) in one or more of the following Transformational Export Areas (TEAs) (and/or related services). If selected, at least one TEA is required.

Is your transaction directly supporting critical minerals? Yes  No   
If yes, please designate the Transformational Export Area(s)

	<u>Export Value</u>	<u>Buyer End Use</u>
Artificial Intelligence	___	___
Biotechnology	___	___
Biomedical sciences	___	___
Wireless communications equipment	___	___
Quantum computing	___	___
Renewable energy	___	___
Energy efficiency	___	___
Energy storage	___	___
Semiconductor and semiconductor machinery manufacturing	___	___
Emerging financial technologies	___	___
Water treatment and sanitation	___	___
High-performance computing	___	___

If either Section 402 box is checked, provide an explanation via attachment.

**TRANSACTION DESCRIPTION**

Describe Goods and Services, which are proposed for the scope of supply. Include make, model, manufacturer/ supplier, NAICS of goods and services, number of units, values, and estimated U.S. and foreign content.

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Describe the purpose of the transaction. Address the following in the description: Will the goods be used to create or expand production capacity for an exportable product?

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Are the goods and services destined for an identifiable project? If so, provide information on the total estimated project cost in US dollars. Also provide information as to other proposed sources of financing for the project, including working capital.

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<sup>4</sup> As of this writing, no other country besides the PRC has been designated a covered country.

Indicate whether an application for support of this export contract or a related project has been filed with the Agency for International Development, Maritime Administration, U.S. International Development Finance Corporation, Trade Development Agency or a multilateral financing agency. If so, include a brief description of the additional support being sought and identify the name and contact at each.

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**REQUESTED FINANCING AMOUNTS AND STRUCTURE**

EXIM financing support is based on the value of the eligible goods and services in the exporter’s supply contract(s) or purchase order(s). The total level of support will be the lesser of: 85% of the value of all eligible goods and services; or 100% of the U.S. content included in all eligible goods and services in the exporter’s supply contracts or purchase order(s). In addition, EXIM may also finance certain local costs, ancillary services as approved, and the exposure fee/premium. Complete the chart below for Uses and Sources of Funds.

Complete the **required** Content Table below to determine the estimated eligible amounts for all transactions.

		<b>Definition</b>	<b>\$</b>
<b>A</b>	Supply Contract(s) or Purchase Order(s)	The aggregate price of all Goods and Services in all the supply contract(s) or purchase order(s), including Local Costs, Ancillary Services, Follower ECA-Covered Goods and Services, and Excluded Goods and Services. * If lessor is a U.S. entity and takes title to the U.S. Goods and Services for a lease to a foreign lessee, the finance lease is the supply contract.	
<b>Bi</b>	Ancillary Services	The aggregate cost of ancillary services included in line A (indirect or support costs for the primary Goods and Services, such as financial, legal, or lender fees).	
<b>Bii</b>	Follower ECA-Covered Goods and Services	The aggregate price of all Goods and Services included in line A that are eligible for EXIM Bank support as Follower ECA-Covered Goods and Services. * An amount should be entered if the Co-financing with a Foreign Export Credit Agency Special Coverage was selected.	
<b>C</b>	Excluded Goods and Services	The aggregate price of all Goods and Services included in line A that are not eligible for (or excluded from) EXIM support (e.g., goods not shipped from the U.S. and excluded ancillary services). Local Costs should not be included in this line.	
<b>D</b>	Total Local Costs	The aggregate price of all Goods included in line A originated/manufactured in the Purchaser’s Country and all Services provided by residents of the Purchaser’s Country. EXIM may be able to finance these amounts up to 50% of the E-Net Contract Price below.	
<b>E</b>	Net Contract Price	<b>A</b> -Supply Contract(s) or Purchase Order(s) MINUS <b>C</b> -Excluded Goods and Services MINUS <b>D</b> -Total Local Costs	
<b>F</b>	Eligible Foreign Content	The aggregate cost of any Goods (or components thereof) produced or manufactured outside the U.S., Services provided by third country personnel, foreign freight costs and foreign insurance included in the E-Net Contract Price above (e.g., foreign items exported from the U.S.). Local Costs should not be included in this line.	
<b>G</b>	U.S. Content	<b>E</b> -Net Contract Price MINUS <b>F</b> -Eligible Foreign Content	
<b>H</b>	Cash Payment	The cash payment is determined by the transaction type. Domestic Finance (MMIIA) does not have a cash payment. All other transaction types require a minimum of 15% of E-Net Contract Price	
<b>I</b>	Local Cost Financing Requested	Local Cost can be supported up to 40% or 50% of the value of the E-Net Contract Price, depending on the OECD country categorization for the buyer. Country categorizations for local cost calculations can be found at the OECD under “Maximum Repayment Terms:” <a href="#">Financing terms and conditions - OECD</a>	
<b>J</b>	Financing Amount Requested (Excluding Exposure Fee)	<b>E</b> -Net Contract Price MINUS <b>H</b> -Cash Payment PLUS <b>I</b> -Local Cost Financing Requested.	

**Exposure Fee.** Check one box.

- EXIM to finance the fee, which will be paid as the credit is drawn down.
- EXIM to finance the fee, which will be paid up front.
- EXIM will not finance the fee, and it will be paid as the credit is drawn down.
- EXIM will not finance the fee, and it will be paid up front.

**Transaction Structure**

**Principal Repayment Term.** \_\_\_\_\_ (years). Unless otherwise requested, equal installments of principal will be repaid semi-annually beginning six months after the starting point. In the case of a finance lease, unless otherwise requested, rent will be calculated based on equal installments of principal, paid semi-annually beginning six months after the starting point.

**Starting Point.** The starting point is generally the event that marks the fulfillment of the exporter’s contractual responsibility, except for project finance, when it occurs at the time the project meets all completion tests. (Check one.)

- Shipment (single shipment)
- Final Shipment (multiple shipments)
- Mean Shipment (multiple shipments)
- Other
- Services Completion.
- Completion of Installation. Specify date: \_\_\_\_\_
- Project Completion. Specify date: \_\_\_\_\_

**Shipment Period.** Shipments will be completed and/or services will be performed from: \_\_\_\_\_ (month/year) to \_\_\_\_\_ (month/year) excluding any acceptance, retention, or warranty period.

**Promissory Notes/Lease Supplements.** For transactions with multiple shipments. Indicate:

- There will be one promissory note per shipment
- Disbursements will be consolidated into one promissory note
- There will be one lease supplement per shipment (Finance lease only)
- Lease deliveries will be consolidated under one lease supplement (Finance lease only)

**Interest rate.** The interest rate to be charged on the guaranteed loan is: \_\_\_\_\_

**REASON FOR REQUESTING EXIM SUPPORT**

The basic rationale for EXIM support is that the export of U.S. goods and services needs financing but there are one or more obstacles to obtaining such financing. Please check all the boxes below that apply to this transaction, to the best of your knowledge. Please also check the appropriate box to indicate which factor is most important.

**Category I: Non-U.S. (Foreign) Competition**

**Most Important? \_\_\_\_**

Are any non--U.S. companies competing for this sale?

Yes \_\_\_\_ No \_\_\_\_ Don't Know \_\_\_\_

If yes, please identify non-U.S. competitor: \_\_\_\_\_

If yes, is the non-U.S. competitor receiving support from any export credit agency for this sale?

Yes \_\_\_\_ No \_\_\_\_ Don't Know \_\_\_\_

If yes, please list the export credit agency: \_\_\_\_\_

**Category II: Structural or Risk Constraints**

**Most Important? \_\_\_\_**

Is commercial financing for this sale limited by bank requirements (such as maturity limits or capacity limits on the borrower, industry, or country)?

Yes \_\_\_\_ No \_\_\_\_ Don't Know \_\_\_\_

If yes, are the relevant limits related to risk or liquidity or both?

Yes \_\_\_\_ No \_\_\_\_ Other \_\_\_\_ \_\_\_\_\_

Is commercial financing for this sale limited because providers of commercial financings are unwilling or unable to accept the commercial and/or political risks of the borrower or the country?

Yes \_\_\_ No \_\_\_ Don't Know \_\_\_

If yes, what risks are creating the limitation?

Yes \_\_\_ No \_\_\_ Other \_\_\_\_\_

**China and Transformational Exports Program (CTEP)**

**Most Important? \_\_\_**

Are any Chinese companies competing for this sale?

Yes \_\_\_ No \_\_\_ Don't Know \_\_\_

If yes, please identify the Chinese competitor: \_\_\_\_\_

If yes, is the Chinese competitor receiving support from any government financing agency for this sale?

Yes \_\_\_ No \_\_\_ Don't Know \_\_\_

If yes, please list the agency: \_\_\_\_\_

**Category III: Other/Not Identified**

**Most Important? \_\_\_**

Is commercial financing for this sale limited because of other considerations?

Yes \_\_\_ No \_\_\_ Don't Know \_\_\_

If yes, please describe: \_\_\_\_\_

**CREDIT INFORMATION** Complete [Attachment A \(Form EIB 22-06\) Credit Information Requirements](#)

**OTHER INFORMATION AND CERTIFICATIONS**

**General Information.** Be prepared to provide the following upon request:

- \_\_\_ Credit Agency report(s) on the borrowers and exporter(s).
- \_\_\_ Annex A to the Master Guarantee Agreement (Guarantees only) at:  
<https://www.exim.gov/sites/default/files/forms/mtmgaannexes.pdf>
- \_\_\_ Lender's mandate letter (required when applicant is a financial institution).

**Supply Contracts Between the Exporter and Buyer.**

- \_\_\_ Sales contract(s), pro forma invoice(s), or purchase order(s) and finance lease(s) evidencing the transaction between the exporter and buyer are attached.
- \_\_\_ The exporter(s) are not the manufacturers of the goods nor the producers of the services to be exported; the Sales contract(s), pro forma invoice(s), or purchase order(s) and finance lease(s) evidencing the transaction between the supplier(s) and exporter(s) are attached; AND the Sales contract(s), pro forma invoice(s), or purchase order(s) and finance lease(s) evidencing the transaction between the supplier(s) and buyer are attached.

**Commitment Fee Agreement.**

A commitment fee accrues starting 60 days after the authorization of a final commitment and is payable semi-annually in arrears on a schedule determined at the time of authorization. The commitment fee is either: 1/8 of 1% per annum on the undisbursed and uncanceled balance of a guaranteed loan **or** 1/2 of 1% per annum for a direct loan.

Choose one of the options below regarding the payment of the commitment or facility fee:

- \_\_\_ The applicant is the borrower or project sponsor, and by signing the application, is irrevocably committing to pay the commitment fee.
- \_\_\_ The applicant is the guaranteed lender, and is (check one):
  - \_\_\_ signing the application which irrevocably commits it to pay the fee, or
  - \_\_\_ signing the application and enclosing with it an EXIM standard form fee letter signed by the borrower (at <https://www.exim.gov/sites/default/files/forms/mtmgaannexes.pdf>). This letter irrevocably commits the borrower to pay the fee.
- \_\_\_ The applicant is the exporter, and is signing the application and enclosing with it an EXIM standard form fee letter from the \_\_\_ borrower or \_\_\_ guaranteed lender (at <https://www.exim.gov/sites/default/files/forms/mtmgaannexes.pdf>). This letter irrevocably commits the borrower or guaranteed lender to pay the fee.

**Anti-Lobbying Disclosure Form**

Please refer to the Anti-Lobbying Declaration/Disclosure forms (see [Attachment D \(Form EIB 95-10d\): Anti-lobbying Declaration/Disclosure](#)) and include a signed copy of the appropriate form(s) with your application.

## MEDIUM-TERM APPLICATION ATTACHMENTS

[Attachment A \(Form EIB 22-06\) Credit Information Requirements](#)

[Attachment B \(Form EIB 95-10b\): Environmental Screening Document](#)

[Attachment C \(Form EIB 22-03\) Supplemental Information Requirements for Foreign Dealer Support](#)

[Attachment D \(Form EIB 95-10d\): Anti-lobbying Declaration/Disclosure](#)

[Attachment E \(Form EIB 22-08\): Used Equipment Questionnaire](#)

[Attachment F \(Form EIB 95-10f\): Foreign and Domestic Project Finance](#)

[Attachment H \(Form EIB 22-09\): Co-financing with Foreign Export Credit Agency](#)

[Attachment I \(Form EIB 22-05\): Domestic Financing](#)

[Attachment J \(Form EIB 22-02\): Pre-Export Payments Questionnaire](#)

[Attachment K \(Form EIB 22-04\): Form of Fee Letter](#)

Attachment K is to be submitted in the following circumstances:

- the application is for a guarantee or a credit guarantee facility
- the applicant is the guaranteed lender or the exporter, and
- the applicant is signing the application, but the borrower is committing to pay the commitment or facility fee

## CERTIFICATIONS AND SIGNATURE

Please refer to the "Standard Certifications and Covenants for EXIM Applications" set forth in Form [EIB 18-CN](#), posted on the EXIM website at <https://www.exim.gov/tools-for-exporters/applications-forms/complete-list> (the "Standard Certifications"). **THE STANDARD CERTIFICATIONS ARE INCORPORATED INTO THIS APPLICATION AS IF FULLY AND DIRECTLY SET FORTH HEREIN.** When signing this application in the space provided below, the undersigned authorized officer signing on the applicant's behalf certifies and represents that he or she is fully authorized to sign on the applicant's behalf, and that **HE OR SHE HAS READ** the Standard Certifications referenced above **AND IS CERTIFYING AND COVENANTING**, as appropriate, to all the certifications, acknowledgments and covenants set forth in the Standard Certifications.

Applicant further certifies that the representations made, and the facts stated in this application and its attachments **are, true and Applicant has not misrepresented or omitted any material facts, including the reason for requesting EXIM support.** Applicant further covenants that if any statement set forth in this application or in the Standard Certifications, becomes untrue, or is discovered to have been untrue when made, Applicant will promptly inform EXIM of all such changes or discoveries. Applicant further understands that in accepting or approving this application, EXIM is relying upon Applicant's statements set forth in the application and in the Standard Certifications, and all statements and certifications to EXIM are subject to the penalties for false or misleading statements to the U.S. Government (18 USC § 1001, et. seq.).

I, \_\_\_\_\_, do hereby certify that I am the duly appointed and qualified \_\_\_\_\_ (Title)

of \_\_\_\_\_ and that as such I am authorized to execute this application  
(Name of Applicant)

on behalf of \_\_\_\_\_.  
(Name of Applicant)

In witness whereof, I have hereunto signed my name this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_.

Name of Applicant: \_\_\_\_\_

Signature: \_\_\_\_\_ (Authorized Officer)

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Telephone: \_\_\_\_\_

Email: \_\_\_\_\_

### NOTICES

The applicant is hereby notified that information requested by this application is done so under authority of the Export-Import Bank Act of 1945, as amended (12 USC 635 et. seq.); provision of this information is mandatory and failure to provide the requested information may result in EXIM being unable to determine eligibility for support. If any of the information provided in this application changes in any material way or if any of the certifications made herein become untrue, the applicant must promptly inform EXIM of such changes. The information provided will be reviewed to determine the participants' ability to perform and pay under the transaction referenced in this application. EXIM may not require the information and applicants are not required to provide information requested in this application unless a currently valid OMB control number is displayed on this form (see upper right of each page). EXIM reserves the right to decline to process or to discontinue processing any application.

**Paperwork Reduction Act Statement:** We estimate that it will take you about 2 hours to complete this form. This includes the time it will take to read the instructions, gather the necessary facts, and fill out the form. However, you are not required to provide information requested unless a valid OMB control number is displayed on the form. If you have comments or suggestions regarding the above estimate or ways to simplify this form, forward correspondence to EXIM and the Office of Management and Budget, Paperwork Reduction Project, OMB# 3048-0014 Washington, D.C. 20503