

# EXPORT-IMPORT BANK OF THE UNITED STATES

## APPLICATION FOR SPECIAL BUYER CREDIT LIMIT (SBCL) UNDER MULTI-BUYER EXPORT CREDIT INSURANCE POLICIES

**Instructions:** Click on this [Country Limitation Schedule](#) to see if EXIM Bank is open for coverage in the country of your buyer, the guarantor (if any), or the buyer's end user. Credit Information required is based on the requested amount. Check the [EXIM Convicted Parties List](#) to determine if there are any prohibitions or restrictions on your ability to insure a transaction.

Credit Information required is based on the requested amount. See [Short Term Credit Standards](#) to determine the Credit and Financial Information Requirements in connection with your application.

(Please Print or Type)

App. No. \_\_\_\_\_  
(Ex-Im Bank Use Only)

<b>1. Insured/Exporter</b>		<b>2. Broker (If none, state "None")</b>	
Name: _____		Brokerage: _____	
Policy No: _____	State: _____	_____	
Contact: _____	Tel No: _____	Contact: _____	Tel. No: _____
Fax No: _____	Email: _____	Fax No: _____	Email: _____

### 3. Buyer:

Legal Name

Tradestyle/Acronym

Address

Country

Contact

Phone Number

Email

Website

### 4. Guarantor (if any): make same updates as SBCL

Legal Name

Tradestyle/Acronym

Address

Country

Contact

Phone Number

Email

Website

**5. Reason for this Application:**

- Policy carries no Discretionary Credit Limit (DCL)
- Amount requested exceeds DCL
- Country Limitation Schedule restricts DCL in this market
- Other \_\_\_\_\_
- Renewal/Increase/Amendment of existing SBCL-Existing Final Shipment Date

Do you have any ownership interest in or familial ties with the buyer?

- Yes  No

(If yes, comment below)

Comment:

Note: If there is direct or indirect ownership, coverage is typically limited to political only.

Will the products be shipped directly to the buyer in the buyer's country?

- Yes  No

(If no, comment below)

Comment:

Is the buyer purchasing your product(s) for resale to another country(ies)?

- Yes  No

(If yes, comment below)

Comment:

**6. Limit & Terms**

Buyer Credit Limit Requested \$

What is the amount that you are prepared to ship now? \$

What amount of downpayment, if any, is offered or required? \$

What effective date do you require for the SBCL?  (mm/dd/yyyy)

**Select the payment terms you will extend to the buyer**

Transaction Type	Maximum Tenor
<input type="checkbox"/> Open Account	<input type="checkbox"/> Sight
<input type="checkbox"/> Cash Against Documents	<input type="checkbox"/> 1-30 Days
<input type="checkbox"/> Unconfirmed Irrevocable L/C	<input type="checkbox"/> 31-60 Days
<input type="checkbox"/> Promissory Note	<input type="checkbox"/> 61-90 Days
<input type="checkbox"/> Documents Against Acceptance	<input type="checkbox"/> 91-120 Days
<input type="checkbox"/> Documents Against Payment	<input type="checkbox"/> 121-180 Days
	<input type="checkbox"/> 181-270 Days
	<input type="checkbox"/> 271-360 Days

**7. Ledger Experience with Buyer**

Any prior sales to the buyer?  Yes  No

Year of your first sale to the buyer:  
 (YYYY)

Any prior sales to the buyer on credit terms?  Yes  No

(exclude any Cash-In-Advance or Letter of Credit Sales)  
Year of your first sale to the buyer on credit terms:  
 (YYYY)

(exclude any Cash-In-Advance or Letter of Credit Sales)  
Total sales made to the buyer on credit terms over the past 3 years:

\$

**Payment terms extend to buyer over the last 12 months:**

Transaction Type	Maximum Tenor
<input type="checkbox"/> Open Account	<input type="checkbox"/> Sight
<input type="checkbox"/> Cash Against Documents	<input type="checkbox"/> 1-30 Days
<input type="checkbox"/> Unconfirmed Irrevocable L/C	<input type="checkbox"/> 31-60 Days
<input type="checkbox"/> Promissory Note	<input type="checkbox"/> 61-90 Days
<input type="checkbox"/> Documents Against Acceptance	<input type="checkbox"/> 91-120 Days
<input type="checkbox"/> Documents Against Payment	<input type="checkbox"/> 121-180 Days
	<input type="checkbox"/> 181-270 Days
	<input type="checkbox"/> 271-360 Days

Highest Amount Outstanding over the last twelve months for which you have been paid.

\$

**Describe the buyer's history over the last twelve months:**

<input type="checkbox"/> Prompt
<input type="checkbox"/> 1-30 days slow
<input type="checkbox"/> 31-60 days slow
<input type="checkbox"/> 61-90 days slow
<input type="checkbox"/> 90+ days slow
<input type="checkbox"/> No Experience

Amount now owed to you by the buyer: \$

Total amount now more than 60 days past due \$

**Reason for the buyer being past due to you:**

<input type="checkbox"/> Cash flow/Commercial problems	\$	<input type="checkbox"/> Natural Disaster
<input type="checkbox"/> Foreign Exchange Problems		<input type="checkbox"/> Buyer Reorganizing
<input type="checkbox"/> Insolvency		<input type="checkbox"/> Rescheduling
<input type="checkbox"/> Dispute		<input type="checkbox"/> Other
<input type="checkbox"/> Slow Pay Typical		

**Do you hold security on amount past due?** Yes  No

<input type="checkbox"/> Standby Letter of Credit	<input type="checkbox"/> Personal Guarantee(s)
<input type="checkbox"/> Receivables	<input type="checkbox"/> Corporate Guarantee(s)
<input type="checkbox"/> Inventory	<input type="checkbox"/> Other
<input type="checkbox"/> Real Property	<input type="checkbox"/> None
<input type="checkbox"/> Cash	

## CERTIFICATIONS AND SIGNATURE

Please refer to the “Standard Certifications and Covenants for EXIM Applications” set forth in Form [EIB 18-CN](#), posted on the EXIM website at <https://www.exim.gov/tools-for-exporters/applications-forms/complete-list> (the “Standard Certifications”). **THE STANDARD CERTIFICATIONS ARE INCORPORATED INTO THIS APPLICATION AS IF FULLY AND DIRECTLY SET FORTH HEREIN.** When signing this application in the space provided below, the undersigned authorized officer signing on the applicant's behalf certifies and represents that he or she is fully authorized to sign on the applicant's behalf, and that **HE OR SHE HAS READ** the Standard Certifications referenced above **AND IS CERTIFYING AND COVENANTING**, as appropriate, to all of the certifications, acknowledgments and covenants set forth in the Standard Certifications.

Applicant further certifies that the representations made, and the facts stated in this application and its attachments **are true and Applicant has not misrepresented or omitted any material facts**. Applicant further covenants that if any statement set forth in this application or in the Standard Certifications, becomes untrue, or is discovered to have been untrue when made, Applicant will promptly inform EXIM of all such changes or discoveries. Applicant further understands that in accepting or approving this application, EXIM is relying upon Applicant's statements set forth in the application and in the Standard Certifications, and all statements and certifications to EXIM are subject to the penalties for false or misleading statements to the U.S. Government (18 USC § 1001, et. seq.).

I, \_\_\_\_\_, do hereby certify that I am the duly appointed and qualified \_\_\_\_\_  
(Title)

of \_\_\_\_\_ and that as such I am authorized to execute this application  
(Name of Applicant)

on behalf of \_\_\_\_\_.  
(Name of Applicant)

In witness whereof, I have hereunto signed my name this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_.

### NOTICES

The applicant is hereby notified that information requested by this application is done so under authority of the Export-Import Bank Act of 1945, as amended (12 USC 635 et. seq.); provision of this information is mandatory and failure to provide the requested information may result in EXIM being unable to determine eligibility for support. If any of the information provided in this application changes in any material way or if any of the certifications made herein become untrue, the applicant must promptly inform EXIM of such changes. The information provided will be reviewed to determine the participants' ability to perform and pay under the transaction referenced in this application. EXIM may not require the information and applicants are not required to provide information requested in this application unless a currently valid OMB control number is displayed on this form (see upper right of each page). EXIM reserves the right to decline to process or to discontinue processing of an application.

**Paperwork Reduction Act Statement:** We estimate that it will take you about 30 minutes to complete this form. This includes the time it will take to read the instructions, gather the necessary facts, and fill out the form. However, you are not required to provide information requested unless a valid OMB control number is displayed on the form. If you have comments or suggestions regarding the above estimate or ways to simplify this form, forward correspondence to EXIM and the Office of Management and Budget, Paperwork Reduction Project, OMB# 3048-0019 Washington, D.C. 20503.