OMB 3048-0005
Expires 5/31/2028

APPLICATION FOR LETTER OF INTEREST

The Letter of Interest (LI) is an indication of EXIM Bank's willingness to consider financing a given export transaction. Apply for an LI during the bidding or negotiating stage of an export sale when the following conditions exist: (1) You need an indication from EXIM Bank on the general eligibility of the transaction participants and the goods and services to be exported and/or (2) the repayment terms and other program guidelines in the LI provide you with specific enough guidance for your transaction.

An online version of this application is available on EXIM's website. EXIM strongly encourages customers to apply through EXIM Online (EOL), as it will facilitate our review and allow customers a faster response time. Additional information about applying for an EXIM Letter of Interest can be found on EXIM's website www.exim.gov.

The review of the Letter of Interest (LI) application includes comparing the transaction information to EXIM's cover policy and other basic eligibility criteria. The review also identifies any potential issues that may need to be analyzed in more detail when a final commitment (AP) application is reviewed. LIs may be restricted due to circumstances including, but not limited to; country conditions, economic impact, and/or excessive transaction or exposure amounts. EXIM may request additional information in connection with an LI application, and issuance of a Letter of Interest is at the sole discretion of EXIM. The LI has a validity period of one year and has an option to renew for an additional year. Please note that an LI does not represent a financing commitment by EXIM.

The Letter of Interest processing fee is $1,000 and is non-refundable.

PARTICIPANTS

Items marked with an asterisk (*) are required fields. Under corporate ownership, provide the name of the ultimate parent company, if there is a corporate owner. For number of employees and sales volume, aggregate for the company and all its affiliates, including corporate owners and subsidiaries.

Applicant: The applicant may be any exporter, financial institution, supplier, the primary borrower, buyer or controlling sponsor associated with the transaction. ☐ Check if the applicant has been assisted by a city or state export agency and provide the name of the agency: _____

*Applicant Name: _____

Tradestyle: _____

*Business Address: _____

*City: _____ *State: _____ *Zip/Postal Code: _____ *Country: _____

Contact Person: _____ Position Title: _____

Phone: _____ Email: _____

Duns No. _____ UEI No.[1] _____ Taxpayer ID No. _____

[1]A Unique Entity Identifier (UEI) No. is a 12-character unique number assigned to all entities (public and private companies, individuals, institutions or organizations) who must register in SAM.gov to do business with the federal government. If your entity is registered in SAM.gov, your UEI has already been assigned and is viewable in SAM.gov. If you do not have a UEI No., then you must register your entity. Visit https://sam.gov/content/home to see if your entity has a UEI No. or to register your entity.

For an Applicant located in the United States, items marked with an asterisk (*) are required fields.

*Woman-owned business:	Yes ☐	No ☐	Decline to Answer ☐
*Minority-owned business:	Yes ☐	No ☐	Decline to Answer ☐
*Veteran-owned business:	Yes ☐	No ☐	Decline to Answer ☐
*Disability-owned business:	Yes ☐	No ☐	Decline to Answer ☐

*Race and/or ethnicity (One or more boxes may be selected):

American Indian or Alaskan Native ☐ Asian ☐ Black or African American ☐ Hispanic or Latino ☐
Middle Eastern or North African ☐ Native Hawaiian or Pacific Islander ☐ White ☐ Decline to Answer ☐

Exporter: The "exporter" is the company which is contracting with the Buyer for the sale of the U.S. goods and/or services. ☐ Check if the exporter is the applicant. Otherwise, complete the information below for each exporter including any ancillary service providers. For more information about ancillary services visit: https://www.exim.gov/solutions/loan-guarantee/ancillary-services

*Exporter Name: _____

Tradestyle: _____

*Business Address: _____

*City: _____ *State: _____ *Zip/Postal Code: _____ *Country: _____

Contact Person: _____ Position Title: _____

Phone: _____ Email: _____

Duns No. _____ Taxpayer ID No. _____

*Corporate Ownership: _____

*Does the Exporter have any affiliates[2]? Yes ☐ No ☐ *Primary Industry NAICS[3]: _____

*Total Number of Employees: _____ * Annual Sales Volume: _____

For an Exporter located in the United States, items marked with an asterisk (*) are required fields.

*Woman-owned business:	Yes ☐	No ☐	Decline to Answer ☐
*Minority-owned business:	Yes ☐	No ☐	Decline to Answer ☐
*Veteran-owned business:	Yes ☐	No ☐	Decline to Answer ☐
*Disability-owned business:	Yes ☐	No ☐	Decline to Answer ☐

*Race and/or ethnicity (One or more boxes may be selected):

American Indian or Alaskan Native ☐ Asian ☐ Black or African American ☐
Hispanic or Latino ☐ Middle Eastern or North African ☐ Native Hawaiian or Pacific Islander ☐
White ☐
Decline to Answer ☐

How many years has the Exporter been in commercial operations? _____

Does the Exporter have experience with transactions of similar size, scope, and complexity? Explain below:

[2] Affiliations exist when one individual or entity controls or has the power to control another or when a third party or parties control or have the power to control both. Factors such as common ownership, common management, previous relationships with or ties to another entity, and contractual relationships may cause affiliation. The complete definition of 'affiliation' is found at 13 C.F.R. § 121.103.

[3] A company's Primary Industry NAICS code is the NAICS that accounts for the largest share of sales for the most recently completed fiscal year. The full definition of "primary industry" is set forth at 13 C.F.R. § 121.107.

Supplier. The "supplier" is the U.S. company which manufactures the goods and/or performs the services to be exported. ☐ Check if the Supplier is also the Exporter. Otherwise, complete the information below for each exporter including any ancillary service providers. ☐ Check if the Supplier is not determined. If neither applies, attach the same information for the primary supplier as requested above for the Exporter.

*Supplier Name: _____

Tradestyle: _____

*Business Address: _____

*City: _____ *State: _____ *Zip/Postal Code: _____ *Country: _____

Contact Person: _____ Position Title: _____

Phone: _____ Email: _____

Duns No. _____ Taxpayer ID No. _____

*Corporate Ownership: _____

*Does the Exporter have any affiliates[2]? Yes ☐ No ☐ *Primary Industry NAICS[3]: _____

*Total Number of Employees: _____ * Annual Sales Volume: _____

How many years has the Supplier been in commercial operations? _____

Does the Supplier have experience with transactions of similar size, scope, and complexity? Explain below:

For a Supplier located in the United States, items marked with an asterisk (*) are required fields.

*Woman-owned business:	Yes ☐	No ☐	Decline to Answer ☐
*Minority-owned business:	Yes ☐	No ☐	Decline to Answer ☐
*Veteran-owned business:	Yes ☐	No ☐	Decline to Answer ☐
*Disability-owned business:	Yes ☐	No ☐	Decline to Answer ☐

*Race and/or ethnicity (One or more boxes may be selected):

American Indian or Alaskan Native ☐ Asian ☐ Black or African American ☐
Hispanic or Latino ☐ Middle Eastern or North African ☐ Native Hawaiian or Pacific Islander ☐
White ☐ Decline to Answer ☐

Borrower or Lessee: The borrower is the entity that agrees to repay the loan. The lessee is the entity that agrees to lease the goods and services from the lessor and pay rent under a finance lease. ☐ Check if the borrower is the applicant. If not, complete the information below. Check for "public sector" if the borrower is at least 50% directly or indirectly owned by a government. Check for "private sector" if the borrower is less than 50% owned by a government.

Public Sector ☐ Private Sector ☐

*Borrower/Lessee Name: _____

*Business Address: _____

*City: _____ *State: _____ *Zip/Postal Code: _____ *Country: _____

Contact Person: _____ Position Title: _____

Phone: _____ Email: _____

Duns No. _____ UEI No.[1] _____ Taxpayer ID No. _____

How many years has the Borrower been in commercial operations? _____

Does the Borrower have experience with transactions of similar size, scope and complexity? (Please explain.)

_____

For a borrower located in the United States, items marked with an asterisk (*) are required fields.

*Woman-owned business:	Yes ☐	No ☐	Decline to Answer ☐
*Minority-owned business:	Yes ☐	No ☐	Decline to Answer ☐
*Veteran-owned business:	Yes ☐	No ☐	Decline to Answer ☐
*Disability-owned business:	Yes ☐	No ☐	Decline to Answer ☐

*Race and/or ethnicity (One or more boxes may be selected):

American Indian or Alaskan Native ☐ Asian ☐ Black or African American ☐
Hispanic or Latino ☐ Middle Eastern or North African ☐ Native Hawaiian or Pacific Islander ☐
White ☐ Decline to Answer ☐

Guarantor: The guarantor is the person or entity that agrees to repay the credit if the borrower or lessee does not. Complete the information below for each guarantor if a guarantor is offered or required.
Check to indicate: ☐ There is no guarantor ☐ Guarantor is an individual ☐ Guarantor is a financial institution
☐ Guarantor is a corporation. Complete the information below for each guarantor if a guarantor is offered or required.

*Guarantor Name: _____

*Business Address: _____

*City: _____ *State: _____ *Zip/Postal Code: _____ *Country: _____

Contact Person: _____ Position Title: _____

Phone: _____ Email: _____

Buyer: The buyer is the entity that contracts with the exporter for the purchase of the U.S. goods and services. Check if the buyer is also the ☐borrower/lessee or lessor or ☐guarantor. Otherwise complete the information below.

*Buyer Name: _____

*Business Address: _____

*City: _____ *State: _____ *Zip/Postal Code: _____ *Country: _____

Contact Person: _____ Position Title: _____

Phone: _____ Email: _____

End-user. The end-user is the foreign entity that uses the U.S. goods and services. Check if the end-user is also the ☐borrower or ☐guarantor or ☐buyer. Otherwise, complete the information below.

*End-user Name: _____

*Business Address: _____

*City: _____ *State: _____ *Zip/Postal Code: _____ *Country: _____

Contact Person: _____ Position Title: _____

Phone: _____ Email: _____

Lender/Lessor. The lender is the company that extends the EXIM guaranteed loan to the borrower. The Lessor is the company that extends the EXIM guaranteed finance lease to the Lessee. If the application is for a guaranteed loan, check if the lender is also the ☐applicant or otherwise, complete the information below. If a direct loan is being requested, complete for Lessor, if applicable.

*Lender/Lessor Name: _____

*Business Address: _____

*City: _____ *State: _____ *Zip/Postal Code: _____ *Country: _____

Contact Person: _____ Position Title: _____

Phone: _____ Email: _____

Duns No. _____ UEI No.[1] _____ MGA No.: _____

Agent.

*Agent Name:_____

*Business Address: _____

*City: _____ *State: _____ *Zip/Postal Code: _____ *Country: _____

Contact Person: _____ Position Title: _____

Phone: _____ Email: _____

Please indicate which party above the LI should be addressed to: _____

CHINA AND TRANSFORMATIONAL EXPORTS PROGRAM (CTEP)
For more information: https://www.exim.gov/about/special-initiatives/ctep

Check one or both applicable boxes below, as appropriate, if (a) the items to be exported from the U.S. face export subsidies from competing goods and/or services financed by the People's Republic of China (PRC) or by other countries (as designated by the U.S. Secretary of the Treasury)[4]; and/or (b) the export items qualify as one or more of the Transformational Export Areas designated by Congress, as necessary to advance the comparative leadership of the U.S. which include:

If either box is checked, provide an explanation below.

☐ Face export subsidies for competing goods and/or services financed by the PRC or other covered countries

Are any Chinese companies competing for this sale?
Yes ☐ No ☐ Don't Know ☐
If yes, please identity the Chinese competitor: _____

If yes, is the Chinese competitor receiving support from any government financing agency for this sale?
Yes ☐ No ☐ Don't Know ☐

If yes, please list the agency: _____

☐ Transformational Export Area (select all that apply)

- ☐ Artificial Intelligence Biotechnology
- ☐ Biomedical sciences
- ☐ Wireless communications equipment
- ☐ Quantum computing
- ☐ Renewable energy, energy efficiency, & energy storage
- ☐ Semiconductor and semiconductor machinery manufacturing
- ☐ Emerging financial technologies
- ☐ Water treatment and sanitation
- ☐ High-performance computing
- ☐ Associated services necessary for use of any of the foregoing exports

[4] As of this writing, no other country besides the PRC has been designated a covered country.

DOMESTIC FINANCE/MAKE MORE IN AMERICA (MMIA)
For more information: Make More in America Initiative | EXIM.GOV

Check if the Letter of Interest is for a Domestic Finance/Make More in America transaction. Domestic Finance refers to medium- and long-term loans, guarantees, and insurance transaction with buyers and end-user located in the United States of America. Please complete the required attachments below and skip to the Certifications and Signature section.

☐ Domestic Finance: ***Required*** Attachment I (Form EIB 22-05) Microsoft Word - eib95-section1-7.docx (exim.gov) and ***Required*** Attachment F (Form EIB 95-10f): Foreign and Domestic Project Finance.

EXPORT ITEMS

The "export items" are the goods and services to be exported from the U.S. Check the applicable box(es) and complete and attach the required forms.

- ☐ **Large Aircraft**: Indicate if the export items include aircraft, which in a passenger configuration, contains more than 70 seats. ***Required*** Attachment A (Form EIB 95-10a): Large Aircraft Transactions. For more information: https://www.exim.gov/policies/aviation-exports
- ☐ **Military/Security/Police**: Indicate if the buyer is associated in any way with the military, if any export items are to be used by the military, or if any export items are defense articles or have a military application. For more information: https://www.exim.gov/policies/military and https://www.exim.gov/policies/security-forces-sales
- ☐ **Project Finance**: ***Required*** Attachment F (Form EIB 95-10f): Foreign and Domestic Project Finance. For more information: https://www.exim.gov/what-we-do/loan-guarantee/project-and-structured-finance
- ☐ **Foreign Competition**: Indicate if, to the best of your knowledge, there is at least one entity offering non-U.S. goods and/or services in direct competition for this specific export sale.
- ☐ **Other U.S. Government Agencies**: Indicate whether an application for support of this export contract or a related project has been filed with the Agency for International Development, Maritime Administration, U.S. International Development Finance Corporation, Trade Development Agency or a multilateral financing agency.
- ☐ **Tied Aid Program**: Indicate if you want EXIM to preclude or counter a tied aid offer. Attach any additional files (e.g., credit reports dated within the last six months or financial statements) that would help in evaluating this application. For Limited Recourse Project Finance transactions, this may include a Project Information Memorandum (PIM), independent feasibility study and/or preliminary financial model. ***Required*** Attachment C (Form EIB 95-10c): Tied Aid Capital Project Fund. For more information: https://www.exim.gov/sites/default/files/newsreleases/tied_aid_procedures_10-29-20.pdf

Export Items. Describe Goods and Services, which are proposed for the scope of supply. Include make, model, manufacturer/supplier, NAICS of goods and services, number of units, values, and estimated U.S. and foreign content. For an aircraft transaction, include a description of the engines and if any spare parts or spare engines are included in the export sale.

How many years have the good(s) and/or service(s) been deployed commercially? _____

Utilization of Export Items. Briefly describe the principal business activity of the end-user. If the export items are to be used in a project, also provide the name, location, purpose, and scope of the project. For an aircraft transaction, include a background summary on the airline, the reason for the purchase, proposed routes, and delivery dates.

REQUESTED FINANCING AMOUNTS AND STRUCTURE

EXIM financing support is based on the value of the eligible goods and services in the exporter's supply contract(s) or purchase order(s). The total level of support will be the lesser of: 85% of the value of all eligible goods and services; or 100% of the U.S. content included in all eligible goods and services in the exporter's supply contracts or purchase order(s). In addition, EXIM may also finance certain local costs, ancillary services as approved, and the exposure fee/premium.

Financing Type Requested. Check applicable box(es). You may request both a direct loan and a guarantee. If both financing options are acceptable to EXIM, they will be indicated in the LI as options. Refer to Attachment A (Form EIB 95-10a): Large Aircraft Transactions if the transaction involves the export of new large aircraft.

Direct Loan ☐ Comprehensive Guarantee ☐ Political Risk Guarantee ☐

Contract Price. The "contract price" is the amount *to be shown in the exporter's invoice(s) related to goods to be exported from the U.S. and services performed by U.S. companies*. If there is more than one exporter, the contract price is the sum of the exporter's invoice amounts. The "eligible foreign content" is the portion of the contract price representing components to be purchased by the exporter outside the U.S. and *incorporate in the U.S. into the goods to be exported.* Costs to be incurred in the end-user's country are not considered eligible foreign content. Note that the eligible foreign content, if any, is part of the contract price. For an aircraft transaction, if credit memoranda information is available, deduct all airframe and engine credit memoranda, if any, from the aircraft price when calculating the contract price.

CONTRACT PRICING

U.S. Content: _____
Excluding Eligible Foreign Content

Eligible Foreign Content: _____
The aggregate price of any goods produced or manufactured outside the U.S., or services provided by third country personnel or foreign freight costs and foreign insurance in the net contract price (e.g., foreign items shipped from the U.S.).

Net Contract Price: _____
U.S. Content + Eligible Foreign Content

TOTAL FINANCED AMOUNT

Cash Payment: Percentage: _____ Cash Payment Amount: _____
Cash Payment (Minimum) = "Greater" of the following: 15% x Net Contract Price OR 100% of the Eligible Foreign Content.

Local Costs: Percentage: _____ Local Costs Amount: _____
The aggregated price of all goods manufactured in and services provided by residents of the end-user's country. EXIM may be able to finance these amounts up to 40% or 50% of the Net Contract Price above, depending on the Financing terms and conditions - OECD for the buyer.

Financed Local Costs: _____
This can be no more than 40% or 50% of the Net Contract Price

Total Financed Amount: _____
(Net Contract Price – Cash Payment) + Financed Local Costs

CERTIFICATIONS AND SIGNATURE

Please refer to the "Standard Certifications and Covenants for EXIM Applications" set forth in Form EIB 18-CN, posted on the EXIM website at https://www.exim.gov/tools-for-exporters/applications-forms/complete-list (the "Standard Certifications"). **THE STANDARD CERTIFICATIONS ARE INCORPORATED INTO THIS APPLICATION AS IF FULLY AND DIRECTLY SET FORTH HEREIN**. When signing this application in the space provided below, the undersigned authorized officer signing on the applicant's behalf certifies and represents that he or she is fully authorized to sign on the applicant's behalf, and that **HE OR SHE HAS READ** the Standard Certifications referenced above **AND IS CERTIFYING AND COVENANTING**, as appropriate, to all the certifications, acknowledgments and covenants set forth in the Standard Certifications.

Applicant further certifies that the representations made, and the facts stated in this application and its attachments **are, true and Applicant has not misrepresented or omitted any material facts, including the reason for requesting EXIM support**. Applicant further covenants that if any statement set forth in this application or in the Standard Certifications, becomes untrue, or is discovered to have been untrue when made, Applicant will promptly inform EXIM of all such changes or discoveries. Applicant further understands that in accepting or approving this application, EXIM is relying upon Applicant's statements set forth in the application and in the Standard Certifications, and all statements and certifications to EXIM are subject to the penalties for false or misleading statements to the U.S. Government (18 USC § 1001, et. seq.).

I, _____ , do hereby certify that I am the duly appointed and qualified _____
(Title)
of _____ and that as such I am authorized to execute this application on behalf
(Name of Applicant)
of _____.
(Name of Applicant)

In witness whereof, I have hereunto signed my name this _____day of_____. 20_____.

Name of Applicant: _____

Signature: _____ (Authorized Officer)

Name: _____

Title: _____

Telephone: _____

Email: _____

Payment of $100.00, payable to the Export-Import Bank of the U.S., must accompany application; please indicate:

☐ Visa ☐ Mastercard ☐ Check

Account#:_____Expiration Date: _____

Signature: _____

EXIM would be pleased to assist you in applying for financial support. If you have any questions, please contact EXIM's Customer Contact Center (Telephone: 1-800-565-EXIM/202-565-EXIM). Taxpayer Identifying Numbers: EXIM intends to use the taxpayer identifying numbers furnished on this application for purposes of collecting and reporting on any claims arising out of such persons' or business entities' relationships with the U.S. government.

NOTICES

The applicant is hereby notified that information requested by this application is done so under authority of the Export-Import Bank Act of 1945, as amended (12 USC 635 et. seq.); provision of this information is mandatory and failure to provide the requested information may result in EXIM being unable to determine eligibility for support. If any of the information provided in this application changes in any material way or if any of the certifications made herein become untrue, the applicant must promptly inform EXIM of such changes. The information provided will be reviewed to determine the participants' ability to perform and pay under the transaction referenced in this application. EXIM may not require the information and applicants are not required to provide information requested in this application unless a currently valid OMB control number is displayed on this form (see upper right of each page). EXIM reserves the right to decline to process or to discontinue processing any application.

EXIM and its officers and employees are subject to the Trade Secrets Act (18 U.S.C. Sec. 1905) which requires EXIM to protect confidential business and commercial information from disclosure, and 12 CFR 404.7 which provides that EXIM will not disclose information provided in confidence without the submitter's consent and except as required by law. EXIM will endeavor to restrict the disclosure of all information provided in this form, to the fullest extent permissible under Federal information disclosure laws including the Freedom of Information Act (5 USC 552), the Privacy Act of 1974 (5 USC 552a), or under any other law or court order.

Paperwork Reduction Act Statement: We estimate that it will take you about 2.5 hours to complete this form. This includes the time it will take to read the instructions, gather the necessary facts, and fill out the form. However, you are not required to provide information requested unless a valid OMB control number is displayed on the form. If you have comments or suggestions regarding the above estimate or ways to simplify this form, forward correspondence to EXIM and the Office of Management and Budget, Paperwork Reduction Project, OMB# 3048-0005 Washington, D.C. 20503