OMB 3048-0014
Expires 11/30/2028

SUPPLEMENTAL INFORMATION REQUIREMENTS FOR FOREIGN DEALER SUPPORT

Requested Financing Amounts and Structures

Please indicate the Supply Contracts and Purchase Order amounts requested under Uses of Funds in the Requested Financing Amounts and Structures section for each of the following:

Short-term only (for capital goods that will not be refinanced on a medium-term basis together with spare parts and other non-capital items): $_____

Medium-term (for capital goods that will be refinanced on a medium-term basis): $_____

Dealer Information

Do you or the exporter (please specify) have a distribution agreement with the proposed dealer? If so, is this an exclusive relationship? _____

How long have you or the exporter (please specify) been working with the proposed dealer?
For how long, if at all, have you or the exporter extended credit to this dealer? _____

What, if any, credit limits have been established? At what terms?
A) Parts _____ B) Equipment _____

Are guarantees or collateral required to support this credit?
_____

Is a minimum level of sales per year required from this dealer? _____

What financial and credit criteria have you established to qualify the dealer?

How often do you conduct a credit review of this dealer? _____ What are the terms extended by the dealer to its customers? _____

What warranty support is provided to the dealer? _____

How far past due must the dealer be before shipments are discontinued? _____