EXIM
EXPORT-IMPORT BANK OF THE UNITED STATES

APPLICATION FOR SHORT-TERM EXPRESS EXPORT CREDIT INSURANCE POLICY

PRINT

OMB No. 3048-0031
5/31/2028

An online version of this application is available on EXIM's web site. EXIM encourages customers to apply online to facilitate our review and allow customers a faster response time. Additional information on how to apply for EXIM insurance can be found at EXIM's web site www.exim.gov

Send this completed application to EXIM, 811 Vermont Ave NW, Washington, D.C. 20571. EXIM will also accept E-mailed PDF and faxed applications. EXIM will not require the originals of these applications to be mailed. The application must be a PDF scan of the original application and all required documents. (Fax number: 202.565.3380, E-mail: exim.applications@exim.gov)

Items marked with an asterisk (*) are required fields. Under corporate ownership, provide the name of the ultimate parent company if there is a corporate owner. For number of employees and sales volume, aggregate for the company and all its affiliates[1], including corporate owners and subsidiaries.

Exporter

*Exporter Legal Name: ________ Tradestyle Name: ________

*Business Address: ________ *City ________ *State: ________ *Zip + 4: ________

Country: ________

Contact Person: ________ Title: ________ Phone #: ________

E-mail: ________ Fax: ________

*DUNS #: ________ *UEI #: ________ *Primary Industry NAICS[1]: ________

*Does the Exporter have any affiliates[2]?: ☐ Yes ☐ No *Is there corporate ownership?: ☐ Yes ☐ No

*Name of ultimate parent company: ________

*Annual sales volume: ________ *Total number of employees: ________

*Woman-owned Business: ☐ Yes ☐ No ☐ Decline to Answer

*Minority-owned Business: ☐ Yes ☐ No ☐ Decline to Answer

*Veteran-owend Business: ☐ Yes ☐ No ☐ Decline to Answer

*Disabiity-owned Business: ☐ Yes ☐ No ☐ Decline to Answer

Race (one or more boxes may be selected)

☐ Asian ☐ American Indian or Alaska Native ☐ Black or African American

☐ Hawaiian Native or Pacific Islander

☐ Middle Eastern of North African ☐ White

Ethnicity

☐ Hispanic or Latino

☐ Decline to answer

1A company's Primary Industry NAICS codes is the NAICS that accounts for the largest share of sales for the most recently completed fiscal year. The full definition of "primary industry" is set forth at 13C.F.R. § 121.107.
2Affiliations exist when one individual or entity controls or has the power to control another or when a third party or parties control or have the power to control both. Factors such as common ownership, common management, previous relationships with or ties to another entity, and contractual relationships may cause affiliation. The complete definition of affiliation is found at 13 C.F.R. § 121.103.

Brokerage: ________

General Questions

1. How did you learn about EXIM? ☐ EXIM Regional Office ☐ Broker ☐ Bank ☐ EXIM REPP ☐ U.S. Export Assistance Center
   ☐ Other (explain): ________
2. Primary reason for application: ☐ Risk Mitigation ☐ Financing ☐ Extend more competitive terms
3. Coverage Type Requested: ☐ Comprehensive (Commercial & Political) ☐ Political Only
4. Do you have a credit line with a financial institution (exclude overdraft protection and credit cards)? ☐ Yes ☐ No
5. Do you have an (a) SBA Export Working Capital Loan? ☐ Yes ☐ No (b) EXIM Working Capital Loan? ☐ Yes ☐ No
6. Do you wish to insure export credit sales made by your affiliates? ☐ Yes ☐ No If 'Yes', answer the following questions:
   (a) Does each affiliate invoice export credit sales in its own name or tradestyle? ☐ Yes ☐ No
   (b) Are the credit decisions of each affiliate centralized with this applicant? ☐ Yes ☐ No
   If "No", please comment: ________
   (c) Are the products of each affiliate the same as the applicant's products described in the Products section on page 2 of this application? ☐ Yes ☐ No
   If "No", please list the products in the Products section on page 2 of this application.

Note: Your buyers, their guarantors (if any), and end users of the products must be in countries where EXIM is able to provide support, see EXIM's Country Limitation Schedule (CLS) at **http://www.exim.gov**. There may not be trade measures or sanctions against the good produced with the U.S. export under Section 201 of the Trade Act of 1974. For a list of products and countries with Anti-Duping or Countervailing Duty sanctions, see section AD/CVD Orders available at http://www.usitc.gov/trade_remedy/731_ad_701_cvd/investigations/active/index.htm. Trade sanctions are product and country specific (i.e., all firms within a country are subject to the

Products

1. Products and/or services to be exporter: ____

2. Products NAICS code (if known): ____

3. For SBA defined Small Businesses Only: **Please note that you may answer "Yes" to either or both (b) and (c) below**.

(a). For SBA defined Small Businesses Only: Was each of the products to be covered under the policy manufactured or reconditioned with more than 50% U.S. content (comprised of all direct and indirect costs including but not limited to, labor, materials, research and administrative costs, but excluding net profit)? ☐ Yes ☐ No

(b). If the answer to 3(a) is "No" because one or more of your products contains less than 50% U.S. content, then coverage is available for the U.S. content only in each product with less than 50% U.S. content. Please indicate if you are seeking coverage for products with less than 50% U.S. content. ☐ Yes ☐ No

(c). If the answer to 3(a) is "No" you may also obtain coverage on an aggregated basis for all products on an invoice, provided that a Content Report is submitted at the time of shipment (please see applicable Fact Sheet for information on aggregation). Please indicate if you are seeking coverage on an aggregated basis. ☐ Yes ☐ No

(d). For Non-SBA Defined Small Businesses: Was each of the products to be covered under the policy manufactured or reconditioned with more than 50% U.S. content (labor, materials and direct overhead, but excluding net profit)? ☐ Yes ☐ No

4. Do you sell capital goods to foreign manufacturers or producers? *(if Yes, attach explanation)* ☐ Yes ☐ No

5. Are the Products to be covered under the policy:

Manufactured of reconditioned in the U.S.? ☐ Yes ☐ No

All made or reconditioned with more than 50% U.S. ☐ Yes ☐ No

Content?Sold to military entities or security forces? ☐ Yes ☐ No

Used to support nuclear energy? ☐ Yes ☐ No

			New?	Used?
Environmentally beneficial?	☐ Yes	☐ No		
Supporting renewable energy?	☐ Yes	☐ No	☐ Yes	☐ Yes
On the U.S. Munitions List? (Part 121 of title 22 of the Code of Federal Regulations)	☐ Yes	☐ No	☐ No	☐ No
Shipped from the U.S.?	☐ Yes	☐ No		

Exporter Portfolio and Experience

The following responses should include amounts attributable if you are insuring export credit sales made by your affiliates.

1. Policy Payment Limit Requested (maximum export receivables outstanding at any one time, **NOT** total sales for the year): $ ____

2. Year you began: Exporting: ____ Exporting on credit terms (other than cash in advance or confirmed letters of credit): ____

3. Total export credit sales for the last three years: $ ____

4. Total export credit losses for the last three years: $ ____

5. Number of export credit accounts (buyers) written off over the last three years: ____

6. How many foreign buyers do you currently sell to on credit terms? ____

7. Amount of credit sales outstanding: $ ____ as of ____ (date should be within 30 days of the current date)

8. Total amount of export receivables past due by more than 60 days: $ ____

Applicant's Financial Highlights

1. Is the financial data parent-consolidated or combined with any other entity?

2. Statement dates from (mm/dd/yyyy) ____ to ____

3. Statement type: ☐ Company Prepared ☐ CPA Compiled ☐ CPA Reviewed with Notes ☐ CPA Audited ☐ Tax Return

Net Sales: $ ____

Operating Profit: $ ____

NET Profit of (Loss): $ ____

Total Assets: $ ____

Equity: $ ____

Buyer Information

You can submit credit limit requests for up to 5 buyers. Answer the questions below for the first buyer. Attach separate sheets for any additional buyers.

☐ Check here if you do not want to submit any buyer credit limit requests with this application.

1. Buyer Name: ____________________

Business Address: ____________________

City: ____________ State/Province: ____________ Postal Code: ____________

Country: ____________________

2. Requested Credit Limit: $ ____________________

3. Requested Terms: ☐ Open Account ☐ Cash Against Documents ☐ Unconfirmed Irrevocable L/C ☐ Promiossory Note ☐ Documents Against Acceptance ☐ Documents Against Payment

4. Requested Maximum Tenor: ☐ Sight Payments ☐ 1-30 Days ☐ 31-60 Days ☐ 61-90 Days ☐ 91-120 Days ☐ 121-180 Days ☐ 181-270 Days ☐ 271-360 Days

5. Do you have any ownership interest in or familial ties with the buyer? ☐ Yes ☐ No If 'Yes', comment below:

6. Will the products be shipped directly to the buyer in the buyer's country? ☐ Yes ☐ No If 'Yes', comment below:

7. Is the buyer purchasing product(s) for resale to another country/countries? ☐ Yes ☐ No If 'Yes', comment below:

8. Any prior sales to the buyer? ☐ Yes ☐ No

9. Year of your first sale to the buyer (YYYY): ____________

10. Any prior sales to the buyer on credit terms? Exclude any Cash-in-Advance or Letter of Credit sales. ☐ Yes ☐ No

11. Year of your first sale to the buyer on credit terms. Exclude any Cash-in-Advance or Letter of Credit sales: ____________

12. Total sales made to the buyer on credit terms over the last three years. Enter '0' if the buyer is new to you: $ ____________

Payment Terms Extended to the Buyer Over the Last 12 Months

13. Transaction Type: ☐ Open Account ☐ Cash Against Documents ☐ Unconfirmed Irrevocable L/C ☐ Promiossory Note ☐ Documents Against Acceptance ☐ Documents Against Payment

14. Maximum Tenor: ☐ Sight Payments ☐ 1-30 Days ☐ 31-60 Days ☐ 61-90 Days ☐ 91-120 Days ☐ 121-180 Days ☐ 181-270 Days ☐ 271-360 Days

15.. What is the highest amount outstanding over the last 12 months for which you have been paid?: $ ____________

16. Describe the buyer's history over the last 12 months: ☐ Prompt ☐ 1-30 Days Slow ☐ 31-60 Days Slow ☐ 61-90 Days Slow ☐ 90+ Days Slow ☐ No Experience

17. What is the amount now owed to you by the buyer? Enter '0' if none: $ ____________

18. What is the total amount now more than 60 days past due? Enter '0' if none: $ ____________

19. What is the reason for the buyer being past due to you?

20. Do you hold security on the amount past due? ☐ Yes ☐ No

China and Transformational Exports Program

To determine if your transaction is eligible for Sec. 402 consideration, the answer to at least one of the following two questions must be "Yes":

Is your transaction facing competition from an entity backed by the People's Republic of China (PRC) - Section 402(A)? ☐ Yes ☐ No

Is your transaction one of the ten Transformational Export Areas or a related service - Section 402(B)? ☐ Yes ☐ No

At least one Transformational Export Area value must be selected in the table below if you have responded "Yes" to the 402(B) question immediately above.

Transformational Export Areas	**Export Value** The value of the export largely consists of technology used to...	**Buyer End Use** The foreign buyer will use the exports to...	**Justification**
Artificial Intelligence	☐	☐	...make the best decision given changing circumstances using computerized system, without direct human input or intervention
Biotechnology	☐	☐	...use biological processes for industrial and other purposes
Biomedical Sciences	☐	☐	..diagnose and/or treat medical conditions in humans with advanced medical equipment and processes
Wireless communications equipment	☐	☐	...distribute information by means of digital electromagnetic transmission without the need for wires, optical fibers, or othersynthesized materials
Quantum computing	☐	☐	...facilitate the implementation and use of quantum computers (application of qubit superposition processing)
Renewable energy, energy efficiency, energy storage 1. Renewable energy 2. Energy efficiency 3. Energy storage	 ☐ ☐ ☐	 ☐ ☐ ☐	1...generate or use of energy produced from a naturally renewable source 2...reduce energy loss or consumption in a system or application 3...store energy with a capacity of 1kWh
Semiconductor and semiconductor manufacturing	☐	☐	...make use of semiconductors or the U.S. semiconductor industry
Emerging financial technologies	☐	☐	...improve or automate the delivery and use of financial services
Water treatment and sanitation	☐	☐	...produce or distribute potable water for human consumption, or collect and/or treat wastewater, regardless of origin
High-performance computing	☐	☐	...process more than 500 terabytes/day or exceed a speed of 500 teraflops/second

Does this transaction require flexibilities to move forward? ☐ Yes ☐ No

If yes, please provide a brief description below and your request will be reviewed by EXIM's CTEP division. If necessary, you can directly contact the CTEP team by sending an email to CTEP@exim.gov

Please provide additional comments if your business, products or selling terms are unique and require any special coverages or exclusions:

CERTIFICATIONS AND SIGNATURE

Please refer to the "Standard Certifications and Covenants for EXIM Applications" set forth in Form EIB 18-CN, posted on the EXIM website at https://www.exim.gov/tools-for-exporters/applications-forms/complete-list (the "Standard Certifications"). **THE STANDARD CERTIFICATIONS ARE INCORPORATED INTO THIS APPLICATION AS IF FULLY AND DIRECTLY SET FORTH HEREIN**. When signing this application in the space provided below, the undersigned authorized officer signing on the applicant's behalf certifies and represents that he or she is fully authorized to sign on the applicant's behalf, and that **HE OR SHE HAS READ** the Standard Certifications referenced above **AND IS CERTIFYING AND COVENANTING**, as appropriate, to all of the certifications, acknowledgments and covenants set forth in the Standard Certifications.

Applicant further certifies that the representations made and the facts stated in this application and its attachments **are true and Applicant has not misrepresented or omitted any material facts**. Applicant further covenants that if any statement set forth in this application or in the Standard Certifications, becomes untrue, or is discovered to have been untrue when made, Applicant will promptly inform EXIM of all such changes or discoveries. Applicant further understands that in accepting or approving this application, EXIM is relying upon Applicant's statements set forth in the application and in the Standard Certifications, and all statements and certifications to EXIM are subject to the penalties for false or misleading statements to the U.S. Government (18 USC § 1001, et. seq.).

I,____________________________, do hereby certify that I am the duly appointed and qualified ____________________
(Title)

of_______________________________and that as such I am authorized to execute this application
(Name of Applicant)

on behalf of__________________________________.
(Name of Applicant)

In witness whereof, I have hereunto signed my name this_________day of____________. 20_____.

Signature: ____

NOTICES

The applicant is hereby notified that information requested by this application is done so under authority of the Export-Import Bank Act of 1945, as amended (12 USC 635 et. seq.); provision of this information is mandatory and failure to provide the requested information may result in EXIM being unable to determine eligibility for support. If any of the information provided in this application changes in any material way or if any of the certifications made herein become untrue, the applicant must promptly inform EXIM of such changes. The information provided will be reviewed to determine the participants' ability to perform and pay under the transaction referenced in this application. EXIM may not require the information and applicants are not required to provide information requested in this application unless a currently valid OMB control number is displayed on this form (see upper right of each page). EXIM reserves the right to decline to process or to discontinue processing of an application.

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