EXPORTER'S CERTIFICATE

FOR USE WITH A SHORT-TERM FINANCIAL INSTITUTION BUYER CREDIT
OR EXPORT LETTER OF CREDIT EXPORT CREDIT INSURANCE POLICY

OMB 3048-0041 Expires
04/30/2028

Policyholders must submit this form with a Proof of Loss (Claim)

1. **Name and Address of Policyholder:** (to be completed by policyholder)

Name: _____

Address: _____

City: _____ State: _____ Zip Code: _____

Policy #: _____

◯ The U.S. exporter is either the beneficiary of an irrevocable letter of credit, or the recipient of funding under a direct buyer credit loan, or the recipient of the buyer's payment under a reimbursement loan under a Financial Institution Buyer Credit policy or a Bank Letter of Credit policy. The U.S. exporter must complete and certify to Parts A and B and sign.

OR

◯ The U.S. exporter is not a beneficiary or recipient as described above. The U.S. exporter must complete and certify to Parts A and B and sign. NOTE: The policyholder must also obtain a Beneficiary Certificate EIB 92-37 from the beneficiary.

2. **Name and Address of U.S. Exporter:** (to be completed by U.S. Exporter)

Name: _____

Address: _____

City: _____ State: _____ Zip Code: _____

Exporter's Primary NAICS Code: _____ Dun & Bradstreet #: _____

Upon presentation that the Export-Import Bank of the United States ("EXIM") has issued an export credit insurance policy to the policyholder identified above and, in consideration of the payment, acceptance or negotiation of an irrevocable letter of credit in support of an export or the financing of an export or the receipt of funding as a result of the export, either to us or another beneficiary, we, the U.S. exporter, hereby certify to EXIM and to the policyholder that the policyholder has (check one):

◯ informed us of an irrevocable letter of credit with Identification No. _____ related to the transaction described in Part A and we have presented, or shall present, documents which are in compliance with the terms and conditions of such irrevocable letter of credit; or

◯ to our belief, established an obligation of the foreign buyer named in Part A to make repayment of funds on specified terms in support of an export for which we or another beneficiary will receive payment or have received payment on _____; or,

◯ to our belief, provided a financing facility to the foreign buyer named below in support of the export described in Part A which has been made on a documentary collection, sight payment basis, the proceeds of which will be paid to us or another beneficiary.

Part A – Transaction, Products and Services and U.S. Content

1. The above-referenced irrevocable letter of credit or the buyer's obligation to pay the policyholder is in support of an export transaction described as follows:

   a. Buyer's Name: _____

   b. Buyer's Address: _____

   City: _____ State/Province: _____ Postal Code: _____

   Country: _____

b. Description and quantity of product(s)/ service(s):

c. The product(s) are: ◯ New ◯ Used. *If used, attach Used Equipment Questionnaire form EIB 11-03.*

d. Place of Shipment: _____ e. Date of Shipment: _____

f. Contract Price to Buyer:

(i)	Products/Services	$ _____
(ii)	Local Costs (*if applicable*)	$ _____
(iii)	Less discounts or similar allowances	$ _____
(iv)	Plus total insurance, freight or other delivery charges included in the transaction	$ _____
	Subtotal:	$ _____
(v)	Less cash payment, if any (not required)	$ _____
(vi)	Total final net delivered finance portion	$ _____

2. (a) **For SBA defined Small Businesses Only, Certify to <u>one</u> of the following:**

◯ Each of the goods and/or services itemized in the invoice(s) was produced with <u>more than 50%</u> U.S. content (comprised of all direct and indirect costs including but not limited to, labor, materials, research and administrative costs, but excluding net profit; note: services are U.S. content if the U.S. exporter has Form I-9s on file for the personnel performing the services).

◯ One or more of the goods and/or services itemized in the invoice(s) was produced with <u>50% or less</u> U.S. content (comprised of all direct and indirect costs including but not limited to, labor, materials, research and administrative costs, but excluding net profit; note: services are U.S. content if the U.S. exporter has Form I-9s on file for the personnel performing the services). I have attached a list with Invoice #, Product Name and the dollar value of the U.S. Content % of each such product and/or service.

If a Content Report was submitted to the lender at the time of funding you must certify to one of the following:

◯ The aggregate cost (comprised of all direct and indirect costs including but not limited to, labor, materials, research and administrative costs, but excluding net profit; note: services are U.S. content if the U.S. exporter has Form I-9s on file for the personnel performing the services) of all goods and/or services on one or more invoices is more than 50% U.S. content.

◯ The aggregate cost (comprised of all direct and indirect costs including but not limited to, labor, materials, research and administrative costs, but excluding net profit; note: services are U.S. content if the U.S. exporter has Form I-9s on file for the personnel performing the services) of all goods and/or services on one or more invoices is 50% or less U.S. content. I have attached a list with Invoice # and dollar value of the aggregate U.S. Content % of each such invoice; or

(b) **For Non-SBA Defined Small Businesses:** Each of the goods and/or services itemized in the invoice(s) was produced in the United States with more than 50% U.S. content (comprised of all direct costs including labor and materials, but excluding net profit; note: services are U.S. content if the U.S. exporter has Form I-9s on file for the personnel performing the services); <u>and</u>

(c) If the products described above are commodities, all such commodities are exclusively of U.S. origin; <u>and</u>

(d) <u>I</u>n each relevant case above, no value is added to the product by us after export from the U.S.

Part B – Changes, EXIM Reliance and Certifications

1. <u>Changes to Transaction, Products and Services and U.S. Content</u>. With respect to Part A, if <u>any</u> of the certifications made therein are discovered to be or become untrue, we will promptly notify the policyholder.

2. EXIM Reliance. The undersigned authorized officer, on our behalf, further certifies that the representations made and the facts stated in this Exporter's Certificate are true to the best of our knowledge and belief, and we have not misrepresented or omitted any material facts. We understand that EXIM will rely on the certifications and representations made in this Exporter's Certificate; we agree we are liable for any damages suffered by EXIM's reliance. We also understand that these certifications are subject to penalties for fraud and for providing false documentation, including, but not limited to, those penalties provided for in Article 18 United States Code, Section 1001. **We agree that presentation of invoices to the policyholder for payment or disbursement under the EXIM insurance is a confirmation and re-certification by us of the information and certifications made herein.** We agree to provide additional information with respect to any of the matters covered in this Exporter's Certificate upon EXIM's reasonable written request.

3. Certifications and Signature. Please refer to the Standard Certifications and Covenants for EXIM Applications posted on EXIM's website as document EIB 18-CN. **THE STANDARD CERTIFICATIONS AND COVENANTS FOR EXIM APPLICATIONS ARE INCORPORATED INTO THIS EXPORTER'S CERTIFICATE AS IF FULLY SET FORTH HEREIN.** When signing this Exporter's Certificate in the space provided below, the undersigned authorized officer signing on our behalf certifies and represents that he or she is fully authorized to sign on our behalf, and that **HE OR SHE HAS READ** the Standard Certifications and Covenants for EXIM Applications referenced above **AND IS CERTIFYING AND COVENANTING**, as appropriate, to all of the certifications, acknowledgements and covenants set forth in that document.

I, _____ , do hereby certify that I am the duly appointed and qualified _____ of
(Title)

_____, and that as such I am authorized to execute this Exporter's Certificate on behalf of
(Name of Exporter

_____.
(Name of Exporter)

In witness whereof, I have hereunto signed my name this _____ day of _____ , _____
(Day) *(Month)* *(Year)*

By: _____
(Authorized Officer)

Tel. #: _____ Email: _____

If the U.S. exporter cannot make any or all of the required certifications as they are presented here, EXIM must be contacted to request written permission to delete or alter the certification, without which the insurance policy may not be valid.

NOTICES

Paperwork Reduction Act Statement: We estimate that it will take you about 15 minutes to complete this form. This includes the time it will take to read the instructions, gather the necessary facts and fill out the form. However, you are not required to provide information requested unless a valid OMB Control number is displayed on the form. If you have comments or suggestions regarding the above estimate or ways to simplify this form, forward correspondence to EXIM and the Office of Management and Budget, Paperwork Reduction Project, OMB # 3048-0041, Washington, DC 20503.